



TRADE MISSION APPLICATION

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In providing the information requested in this application, please feel free to attach additional pages as necessary.

1. Name, Date and Site of Trade Mission:	2. Name and Title of Person(s) Expected to Participate in Trade Mission:
3. Company's/Participant's Name, Address, Telephone and Fax Numbers, E-mail Address:	4. Contact Name(s), Title(s), and Contact Information (if different from #3):

5. Export Experience

a) Are you currently doing business in China? **Yes** **No**

If yes, please provide the list of existing clients, and the time your company has been in China

7. Number of U.S. Employees:

1-5 6-20 21-50 51-100 101-500 501-1000 1001+

8. What aerospace sub-sectors do you sell to?

Aircraft parts Engine parts Avionics Aircraft maintenance, repair and overhaul Engine maintenance, repair and overhaul Aviation Services

Simulation and Training Other (please explain):

9. Is your product controlled by ITAR or the Commerce Controlled Goods list? **Yes** **No**

10. How would you classify your company? Tier 1 Tier 2 Tier 3

11. What tier are your customers usually in? Tier1 Tier 2 Tier 3

12. What aerospace application does your product have?

13. Please rank Company's/Participant's top three objectives in participating in this trade mission (1=highest, 3=lowest):

- | | | |
|---|--|---|
| _____ A. Finding a sales representative | _____ B. Finding licensees | _____ C. Finding joint venture partners |
| _____ D. Exposure to new business prospects | _____ E. Product testing/market research | _____ F. Immediate sales |
| _____ G. Finding a distributor | _____ H. Government meetings | _____ I. Other (specify below) |

14. Who are your principal competitors in China?

15. Please list any prospects you would like to do business with in China:

16. For each of the goods and/or services that Company/Participant intends to export through this trade mission-

Is the good or service manufactured or produced in the United States? Yes No

If the answer is no for any of the goods or services, are they manufactured or produced outside the United States but marketed under the name of a U.S. firm and have U.S. content representing at least 51 percent of the value of the finished good or service? Yes No

If the percentage of U.S. content is less than 51 percent of the value of the finished goods or services please explain why the products and/or services should be considered for promotion during this mission.

17. Additional Certification

In connection with its participation in this trade mission, Company/Participant certifies that:

- (A) The export of the products and services that it wishes to sell would be in compliance with U.S. export controls and regulations;
- (B) Company/Participant has identified to the Department of Commerce for its evaluation any business pending before the Department of Commerce that may present the appearance of a conflict of interests;
- (C) Company/Participant has identified any pending litigation (including any administrative proceedings) to which it is a part that involves the Department of Commerce; and
- (D) Company/Participant agrees that it and its affiliates (1) have not and will not engage in the bribery of foreign officials in connection with Company's/Participant's involvement in this mission, and (2) maintain and enforce a policy that prohibits the bribery of foreign officials.

Please e-mail this (as a word document) to _____ . Please also print, sign, and fax this document to _____ .

The undersigned hereby certifies that the information provided above is true and correct.

Signature of Duly Authorized Company/Participant's Representative

Date

Print Name and Title
