

# Market Highlights

- ◆ Population is 85 M, 65% of which are under the age of 35
- ◆ 1988 - Doi Moi (renewal) opened Vietnam to foreign investment
- ◆ WTO Accession January 2007
- ◆ Economic overview:
  - ◆ GDP has remained above 7% since 1990 (8.5% in 2007)
  - ◆ FDI in 2007 was reported as USD 20 Billion
  - ◆ ODA in 2007 was reported as USD 4.5 Billion

# Key Industrial Sectors & Provinces

- ◆ Vietnam's main GDP contributors (05-07):
  - ◆ 1 - Manufacturing (+20%)
  - ◆ 2 - Agriculture (+15%)
  - ◆ 3 - Trade (+10%)
  - ◆ 4 - O&G (+10%)
  - ◆ Others - textiles, fisheries, construction, mining
  
- ◆ Main provinces attracting FDI:
  - ◆ 1 - Baria Vung Tau
  - ◆ 2 - Hanoi
  - ◆ 3 - Hau Giang
  - ◆ 4 - Binh Duong
  - ◆ 5 - HCMC

# Expected Growth Sectors for FDI

- ◆ **Power:**
  - ◆ Gas – main focus is southern Vietnam
  - ◆ Coal fired – Vietnam has very large coal reserves
  - ◆ Hydro (EVN plans to construct about 30 small-, medium-scaled hydropower plants in the central and central highland regions in the 2006-2015 period)
  - ◆ Over 10 major hydropower projects identified
- ◆ **Oil and Gas**
  - ◆ Continued offshore development
  - ◆ One refinery under construction (5 years in planning) - talk of two more refineries
- ◆ **Infrastructure**
  - ◆ Ports
  - ◆ Rail and city undergrounds
  - ◆ Property development and development of industrial zones
- ◆ **Mining**
- ◆ **Equitisation of state owned companies**

Thank You.



Any Questions?