GUNTERT & ZIMMERMAN CONST. DIV., INC.
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General Engineering Contractor License No. 626729

February 2005

Dear Prospective Representative:

GUNTERT & ZIMMERMAN is a leading U.S. manufacturer of concrete paving and concrete production equipment for roadways and airport construction. We provide the latest in slipform paving technology for contractors who appreciate high quality, high production, and time-saving features. We also manufacture the Eagle™ line of bucket wheel trenchers. Guntert & Zimmerman is currently represented across the continental United States and Canada by our home office in California. We have manufacturer reps in the United Kingdom, India, China, Korea, Mexico, Germany, Turkey, Italy, and Republic of South Africa.

Guntert & Zimmerman was founded in 1942, in Stockton, CA. Annual sales this past year totaled over US$10,000,000. The company currently has over 80 employees including 6 engineers and 4 field service technicians. Guntert & Zimmerman is seeking a qualified Manufacturer representative in Russia. The ideal organization will be a representative for small concrete batch plants, small slipform concrete pavers, and bridge deck finishing equipment. They will have a good working knowledge of concrete; both production and how to finish it. Good English language skills are desired. The ideal organization should have a team of service technicians that can provide field service support, and have knowledge of hydraulics, electronics, concrete, construction practices, and mechanic skills. Guntert & Zimmerman can provide limited training in our US factory, and provide onsite field level training and support.

The ideal manufacturer representative will assist with lead generation, sales calls, and customer support. Because each piece of machinery is built to order and requires a new quotation from the factory, the factory president or sales department will be involved in every sale.

Enclosed is a brief description of our product line.

We appreciate your interest in GUNTERT & ZIMMERMAN and look forward to hearing from you.

Sincerely yours,

Craig A Hennings

Craig A Hennings
Sales Engineer
www.guntert.com

Enclosures
Company Profile
S850 Slipform Paver Brochure
Compact Dowel Bar Inserter Brochure
S1000/S1500 Slipform Paver Brochure
TC850 Texture Cure Machine Brochure
Eagle 4500/5500 Trencher Brochure