

Gary Jay Saulson is director of Corporate Real Estate for The PNC Financial Services Group where he leads PNC's Realty Services business unit. He is responsible for all of PNC's non-lending real estate functions, including the management of properties, construction and development, as well as the development and implementation of occupancy and ownership strategies for all PNC real estate. This includes owned and leased, as well as foreclosed OREO (Other Real Estate Owned), residential properties and commercial assets.

In June 2008, PNC announced the development of PNC Place in Washington, DC. Scheduled for completion in 2010, PNC's new regional headquarters and office building is expected to be the first office building in Washington to be certified at the LEED® Platinum level. In addition, PNC currently has Three PNC Plaza under construction, a 780,000 sq. ft. mixed used project in downtown Pittsburgh that will include office space, a Fairmont hotel, condominiums and a parking garage. Three PNC Plaza is expected to open in 2009 and play a key role in revitalizing the city's core. It is one of the largest green mixed-used projects in the country.

Saulson is also responsible for leading PNC's environmental strategy that has resulted in PNC having more buildings certified by the U.S. Green Building Council (USGBC) than any other company in the world. Construction projects completed under Saulson include: PNC Firstside Center in Pittsburgh; Eastwick Operations Center in Philadelphia; BlackRock Building in Wilmington, Del.; and PNC Global Investment Servicing world headquarters in Wilmington, Del. In addition, PNC is the first financial institution to build green bank branches using PNC's Green Branch® construction and the first company to qualify under the USGBC volume build program. PNC has constructed more than 60 green branches to date.

In 1990, after working as a principal of a real estate development and investment company in Phoenix and other real estate-related positions, Saulson joined PNC as a manager of PNC Realty Holding Corp's OREO department.

Saulson is a member of the United States Green Building Council (USGBC), Real Estate Executive Board and the International Council of Shopping Centers. Saulson has received a number of awards including the USGBC's LEED Award for his advancement of the LEED Rating System (2006); and received the Green Building Alliance's Shades of Green Leadership Award (2005). He was also instrumental in promoting the USGBC's Volume Build LEED Certification Program in support of PNC and other U.S. firms. In addition, Saulson serves on the board of directors of the Jewish Family and Children's Service of Pittsburgh, Pittsburgh Cultural Trust Real Estate Advisory Committee and Mascaro Center for Sustainable Innovation at the University of Pittsburgh.

Saulson is a graduate of the George Washington University, Washington D.C., and is a frequent speaker on green building, design and construction.