

FRANK G. CARRICO

Frank Carrico is the Regional Senior Commerce Officer at the US Embassy in Stockholm and supervises Department of Commerce offices in Sweden and Denmark and Commerce partner posts at U.S. Embassies in Latvia and Iceland. Most recently, Frank and his offices have established a program through the United Nations Climate Summit trade event in Copenhagen for assisting U.S. cleantech companies with sales and partnerships in expanding renewable energy markets in Europe.

Before Sweden, Frank served as the Senior Commerce Officer in Iraq, supervising Commerce and Defense Department employees in Baghdad, Erbil (Kurdistan), and Amman, where he worked on first-time bilateral commercial ties and assisted with \$9 billion in U.S. export sales.

Before Iraq, Frank was Principal Commerce Officer in São Paulo, one of Commerce's largest overseas offices, where he supervised 30 nationals and two Officers and offices in Sao Paulo and Porto Alegre. He helped to increase U.S. export successes and client programs substantially during his posting. In his last year, his office accounted for more than \$1.5 billion in export successes. Frank has good Portuguese and an undergraduate degree in Latin American studies.

Before Brazil, Frank was the Senior Commerce Officer at U.S. Embassy in Kyiv, Ukraine (good Russian) and responsible for regional programs, including the SABIT U.S. training and BISNIS post programs. Frank quadrupled U.S. export sales and client programs during his posting in Kyiv.

Prior to Kyiv, Frank served in Tokyo as Trade Center Director and Commerce Officer at US Embassy Tokyo (fair Japanese) where he was responsible for supervision of Tokyo trade events and developing new client programs, particularly in healthcare, ICT, renewable energy, and education markets.

Before Japan, and immediately after German re-unification, Frank served as Commerce Officer in Germany for the new Commerce Office in Berlin (good German) where he helped U.S. companies establish first-time partnerships in the reunified eastern Germany.

Before beginning public service in 1991, Frank worked as International Marketing Director for Lansmont Corporation and Cyberware Laboratories, California manufacturers of laser electronics, measurement systems, and bundled software where he developed new foreign markets in medical and industrial design as well as in domestic markets with Hollywood film studios and the U.S. Air Force. Before work in California, Frank worked in Texas as an oil and gas executive with Tesoro Petroleum. He received his MBA from the University of Texas in Austin after three years of military service as a Russian translator.

Personal: Frank and his wife have three children, a chemistry professor at Stony Brook, NY, a chemistry graduate student at UC Berkeley, and a microbiologist in private employment in Austin, Texas.