

SUPPLIERS / SUB-CONTRACTORS TERMS OF PARTICIPATION



Information provided will be used for your profile in the online and soft copy catalog. Please select an option, fill in the form accurately and return it by fax or scanned email. You must have a US registered office.

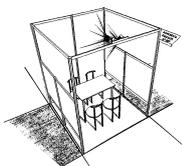
The rates below are exclusively reserved to American companies. They are brought to you by the US Commercial Service Team: Cristiano.Sartorio@mail.doc.gov / mark.weaver@mail.doc.gov
BCI also has contacts in New York (see contact details below)

◆ OPTION PLUS (6m²)

~~Euros 3,500 –vat excl.~~

€2900, vat excl.

One company, one delegate
One 6m² booth (2 x 3)
Spot lights
One table and four chairs
Carpet
Fascia board



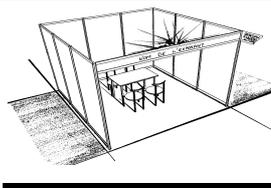
- ◆ Access to detailed profiles of all the buyers (and sellers) through our online catalog
- ◆ Your company details included in the online catalog
- ◆ **One schedule of preplanned B2B meetings over 2 days**
- ◆ Your lunch on October 28th & 29, 2009
- ◆ Free access to all workshops and conferences
- ◆ **1 day visit to AVIO and another prominent Italian Prime**

◆ OPTION PREMIUM (12m²)

~~Euros 5,500 –vat excl.~~

€4600, vat excl.

One company, two delegates
One 12m² booth (3 x 4)
Spot lights
Two tables and eight chairs
Carpet
Fascia board



- ◆ Access to detailed profiles of all the buyers (and sellers) through our online catalog
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- ◆ **One schedule of preplanned B2B meetings over 2 days**
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◆ WORKSHOP

Euros 1,500 –vat excl.

◆ AEROSPACE & DEFENSE MEETINGS TORINO offers you the possibility to lead a “Solutions Workshop” on a topic in relation with one of your specific competencies or innovations. The workshop shall not last more than 45 minutes and gather at least 15 persons. Your topic will be advertised through the AEROSPACE & DEFENSE MEETINGS TORINO 2009 promotional tools (Direct Marketing, media communication, etc...). It will also be presented in the technical Catalogue, sent to all the participants before the convention. If you wish to lead a “Solutions Workshop”, please provide with the following information : a 10-15 line presentation of the subject.

◆ ADDITIONAL PERSON

Euros 300 –vat excl.

All additional attendees will be granted the same services as described above

<input type="checkbox"/> Option PLUS	Euros 2,900 – <u>vat excl.</u>
<input type="checkbox"/> Option PREMIUM	Euros 4,600 – <u>vat excl.</u>
<input type="checkbox"/> Workshop	Euros 1,500 – <u>vat excl.</u>
<input type="checkbox"/> Additional person	Euros... x300 – <u>vat excl.</u>
	*SUB-TOTAL–<u>vat excl.</u>
	VAT 20 %
	GRAND TOTAL

I hereby enclose a check as down payment or choose to pay by wire bank transfer (HSBC Bank, 95-97 rue de Bellevue 92100 Boulogne-France IBAN: FR76 3005 6000 0400 0420 3154 261 - BIC Code: CCFRFRPP - Domiciliation : HSBC FR Boulogne Bellevue) of 60% of the total amount VAT including. The balance will be paid at reception of the invoice and or before August 31st, 2009 to BCI who is in charge for the invoicing.

FAX OR EMAIL (scanned) YOUR FILLED FORM TO OUR USA CONTACTS IN NEW-YORK:

AEROSPACE & DEFENSE MEETINGS TORINO
145 West 28th street / Suite 903
New York NY 10001
Phone: (212) 260 5901

Fax: (212) 260 5951 / aerospacetorino@altios-international.com

*Italian VAT at 20%

BCI is registered in Italy under the following number: PARTITA IVA: IT 0121169999 / Soggetto Non residente Art.35 ter DPR 633/72

- ◆ Address :
- ◆ Post code : ◆ Town : ◆ Country :
- ◆ Phone : ◆ Fax : ◆ Email :
- ◆ Web site :
- ◆ Date of foundation : ◆ Turnover (In Millions of Euros) : ◆ Number of employees :
- ◆ % in Aeronautics: ◆ Turnover : ◆ % in Space:..... ◆ Turnover:.....
- ◆ % of Export : ◆ Export area(s) :
- ◆ Group affiliation : ◆ Group nationality :
- ◆ Member of an association, society or syndicate :

REGISTRATION

Participants details:

Participant 1 *(The person to whom the organizer will send all documents and files)*

- ◆ Title : ◆ First name : ◆ Last name :
- ◆ Position : ◆ Mobile phone :
- ◆ Direct phone : ◆ Fax : ◆ E-mail :
- ◆ Address (no PO box accepted) :
- ◆ Post code : ◆ Town : ◆ Country :
- ◆ Other useful information :

Participant 2

- ◆ Title : ◆ First name : ◆ Last name :
- ◆ Position : ◆ Mobile phone :
- ◆ Direct phone : ◆ Fax : ◆ E-mail :
- ◆ Address (no PO box accepted) :
- ◆ Post code : ◆ Town : ◆ Country :

Billing details : (compulsory)

- ◆ Company : ◆ Registration N° : ◆ VAT N° :
- ◆ Title : ◆ First name : ◆ Last name : ◆ Department :
- ◆ Address :
- ◆ Post Code : ◆ Town : ◆ Country :
- ◆ Direct phone : ◆ Fax : ◆ E-mail :

MAIN ACTIVITY(IES)

.....

SECONDARY ACTIVITY(IES)

.....

NATURE OF THE PARTICIPATION

◆ Our offer		◆ Our needs	
<input type="checkbox"/> Sub-contracting <input type="checkbox"/> Products <input type="checkbox"/> Know-how <input type="checkbox"/> Services	<input type="checkbox"/> R & D partnership <input type="checkbox"/> Licenses / Technologies <input type="checkbox"/> Commercial representation <input type="checkbox"/> Common research programs	<input type="checkbox"/> Purchasing <input type="checkbox"/> Design <input type="checkbox"/> Production <input type="checkbox"/> Sub-contracting	<input type="checkbox"/> Quality <input type="checkbox"/> Engineering <input type="checkbox"/> Manufacturing, industrialization <input type="checkbox"/> Research & Development
<input type="checkbox"/> Other (specify) :		<input type="checkbox"/> Other (specify) :	

PRODUCTS AND SERVICES OFFERED

ENERGY AND POWER CONDITIONING

- Batteries
- Other types of energy storage (inertia wheels, fuel cells, etc.).
- Power conditioning, management and distribution
- Solar cells and solar arrays
- Power generators (non solar)
- Other (specify) :

ELECTRONICS & ELECTRICITY

- Subcontracting
- Electronic tubes
- Passive components
- Active components
- Sensors, controls, measures
- Winding
- Wiring
- Connection
- Display screens
- Antennas and antenna systems
- Control systems
- Electrical devices
- On-board systems and equipment
- Other (specify) :

TESTS, CONTROL & MEASURES

- Test bench
- Test management
- Non destructive tests
- Other (specify) :

SCIENTIFIC AND INDUSTRIAL INFORMATION TECHNOLOGY

- Information and communication systems
- System architecture
- Communication network
- Digital imaging
- Operating system
- Command control
- Process management
- Modeling, simulation, algorithm
- Other (specify) :

ENGINEERING & DESIGN CENTERS

- Mechanics
- Electronics
- Design
- Modeling, calculation
- Instrumentation, experiments
- Other (specify) :

INSTRUMENTATION

- Physical science instrumentation
- Diagnostic and monitoring techniques
- Physical and chemical sensors
- In-situ science measure devices
- Other (specify) :

SOFTWARE

- Software development
- Software engineering
- Software tools
- Software quality and product insurance
- Other (specify) :

COMPOSITE MATERIALS

- Organic matrixes
- Thermal setting matrixes
- Other matrixes (specify) :
- Strengthening or feed (specify) :
- Skin packaging
- Filament Winding
- Minimum Time Air Routes
- Sandwich systems
- Polymerization
- Machining and assembly
- Non destructive tests
- Material specification
- Processing material
- Training
- Other matrixes (specify) :

MECHANICS AND METALS

- Mechanisms - Electro-mechanisms
- Sheet metal
- Boiler making
- Actuators, motors
- Release devices, pyrotechnics
- Tribology
- Robotic systems
- Micro-mechanics
- Machining
- Forming
- Cutting
- Processing
- Post-treatments
- Deployable structures
- Prototyping
- Stereo lithography
- Integration, clean room
- Other (specify) :

OPTICS AND ELECTRO-OPTICS

- Analysis & engineering of optical system
- Optical components -incl. micro-optics
- Electro-optical devices
- Laser systems and technologies
- Optical instruments and sensors
- Other (specify) :

PROPULSION

- Chemical propulsion
- Electrical propulsion
- Cryogenic propulsion
- Air-breathing propulsion
- Other (specify) :

THERMAL CONTROL

- Thermal control systems -incl. Software
- Thermal control components
- Cryogenics
- High-power radiators
- Fluid circuit
- Other (specify) :

SERVICES

- Products insurance
- Consulting, auditing
- Quality
- Training

- Environment
- Certification
- Safety, accident prevention, Industrial hygiene
- Information
- Transport, logistics
- Maintenance
- Packaging
- Products handling
- Industrial design
- Technology watch
- Other (specify) :

STRUCTURES

- Structural engineering and control
- Structural manufacturing techniques
- Active structures and control
- Smart structures
- Other (specify) :

ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS

- Water recycling systems
- Waste recycling systems
- Air management systems and components
- Other (specify) :

TECHNICAL TEXTILES

- Decoration
- Textile finishing
- Woven fabrics
- Non-woven fabrics
- Other (specify) :

SIGNAL PROCESSING

- Guidance and control
- Signal and image processing
- Sensors
- Compression, encryption, etc.
- Other (specify) :

DATA PROCESSING AND STORAGE

- Data retrieving
- Data processing and storage
- Technical documentation
- Other (specify) :

PLASTICS PROCESSING

- Injection
- Molding
- Pultrusion
- Extrusion
- Thermoforming
- Compounding
- Other (specify) :

EQUIPMENT MANUFACTURER

SYSTEM MANUFACTURER

HYDRAULICS

SPECIAL MACHINERY

METROLOGY

TOOLING

PNEUMATICS

ROBOTICS & AUTOMATISMS

OTHER (specify) :

DESCRIPTION OF PRODUCTS AND SERVICES OFFERED

In this part you must provide with details about specific competences, techniques, technologies, machines as well as innovations that you are promoting.

◆ Civil aeronautics:

◆ Military aeronautics:

◆ Space:

◆ Other (specify):

◆ Technical data:

◆ Certifications:.....

◆ References:.....

◆ Achieved Applications:

◆ Type of contacts sought:

◆ Production sites abroad:

APPLICATIONS IN AERONAUTICS AND SPACE

MILITARY AIRCRAFT

- Bombers
- Freight - Transport – In-flight refueling
- Early Warning
- Electronic Warfare
- Fighters
- Observation
- Patrol ASW
- Reconnaissance
- Research - Test Bench – Experiments
- Training
- Utilities
- Other (specify) :

COMMERCIAL AIRCRAFT

- Narrow-body jetliner
- Wide-body jetliner
- Turboprop aircraft
- Other (specify) :

ROTARY WING AIRCRAFT

- Naval
- Reconnaissance / attack
- Tilt rotor
- Training
- Transport
- Utilities
- Other (specify) :

BUSINESS & GENERAL AVIATION AIRCRAFT

- Turbo jets
- Turbo propulsion jets
- Reciprocating engine-powered jets
- Other (specify) :

UNMANNED AERIAL VEHICLES AND DRONES

.....

Other (specify) :

GAS TURBINE ENGINES

.....

LAUNCH VEHICLES

- Launchers**
- Manned systems
- Unmanned systems
- Other (specify) :

Civil satellites

- Communication
- Observation
- Navigation
- Scientific
- Weather
- Technology development
- Other (specify) :

Military satellites

- Communication
- Early warning
- Earth observation
- Navigation
- Reconnaissance and surveillance
- Technology development
- Manned systems
- Other (specify) :

Robots

.....

Orbiters

.....

Ground infrastructures

.....

MISSILES

- Air to air
- Air to surface
- Anti armor
- Antiballistic
- Anti ship
- Anti submarine
- Surface to air
- Surface to surface
- Other (specify) :

UNPOWERED GUIDED WEAPONS

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AIR TRAFFIC CONTROL RADARS

.....

COMMUNICATION & NAVIGATION SYSTEMS

.....

DATA PROCESSING EQUIPMENT

.....

DISPLAY SCREENS AND INSTRUMENTS

.....

ELECTRONIC WARFARE SYSTEMS

.....

INTEGRATED AVIONICS SYSTEMS

.....

RADARS AND SENSORS

.....

AIRLINES

.....

AIRPORT

.....

AEROSPACE & DEFENSE MEETINGS TORINO 2009

GENERAL TERMS AND CONDITIONS

1. ORGANISATION

The **AEROSPACE & DEFENSE MEETINGS TORINO** business convention is organised by the company BCI, a limited company with a stated capital of 140.000 Euros, whose registered head office is located 35/37 rue des Abondances – 92513 BOULOGNE Cedex - France, hereafter referred to as the organisers.

2. PURPOSE

These regulations stipulate the terms and conditions according to which the organisers and run the above convention. They detail the respective rights and obligations on the part of the participant and the organisers. The participant formally undertakes to abide by these regulations.

3. PLACE AND DATE

The **AEROSPACE & DEFENSE MEETINGS TORINO** business convention will be held in TORINO on **October, 28th & 29th, 2009**. The organisers are free to change the place or date of the convention in the event of the premises being unavailable in case of *force majeure*. The organisers are free to cancel the convention having first notified the participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant except the refund of pre-paid registration fees.

4. ADMISSION, REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is entitled to participate provided it has the relevant skills to enter into negotiations with prime contractors. The organisers reserve the right to refuse any application, whatever the grounds and without having to justify their decision.

In the event of a participant withdrawing **before September, 28th 2009**, the signatory is liable for 30% of the initial participation fee, to cover the organisers' costs. Withdrawal from the event can only be notified to the organisers by registered letter with acknowledgement of receipt, the post-mark being taken as proof of postage. After that date, registration for **AEROSPACE & DEFENSE MEETINGS TORINO** is considered final and irrevocable, and the participant is liable for the whole of the initial amount for participation, no later than August 31st, 2009.

5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The overall participation fee is 3,500 euros ex-VAT or 5,500 euros ex-VAT depending on the basic option chosen, plus any additional options.

This registration fee for the **AEROSPACE & DEFENSE MEETINGS TORINO** business convention includes the items described in the "Plus and Premium options" section of the present registration form.

6. COMMERCIAL REGULATIONS

Participants may not allow any other company to benefit from the services offered by the **AEROSPACE & DEFENSE MEETINGS TORINO** business convention without prior consent from the organisers.

Participants formally undertake not to perform activities outside the confines of the convention centre premises similar to those offered within, and this for the whole duration of the convention.

7. OBLIGATION TO PRODUCE A RESULT

The organisers undertake to diligently use the resources available to it without being subject to an obligation to produce a result.

8. INSURANCE

The organisers are legally responsible as organisers of the **AEROSPACE & DEFENSE MEETINGS TORINO** business convention. This civil liability shall under no circumstances be extended to include injury caused by third parties to participants.

The Centro Congressi Lingotto of Torino assumes its civil liability as owner of the fixtures and fittings, permanent or otherwise, used for the purposes of the convention, and for the use of companies and business activities under its direct control. The same applies to all outside companies.

Participants must have personal liability insurance cover and must undertake to answer for all damages caused to others either by themselves or their staff or equipment.

Participants must have insurance cover for any equipment they own or acquire during the convention.

9. APPLICATION OF THE REGULATIONS

The organisers reserve the right to decide on all cases not provided for in these regulations and to introduce any necessary amendments or additional clauses to this matter, which shall become immediately enforceable. Circulars sent out to participants at a later date form an integral part of these regulations. Any infringement of these regulations may lead to the expulsion of the offender/infringing party, at the sole request of the organisers, without formal notice and no refund shall be due for the participation fee nor for any sums paid by him, which shall be retained by the organisers.

10. JURISDICTION CLAUSE

By signing the registration form, the participant shall be deemed to have agreed to be bound unreservedly by the clauses of these regulations. In the event of a dispute and before any proceedings are instituted, the participant undertakes to submit his complaints to the organisers. In the event of a dispute, the courts assigned to the registered offices of the BCI shall entertain sole jurisdiction.

I hereby agree with all the terms of AEROSPACE & DEFENSE MEETINGS TORINO 2009 participation conditions.

COMPANY'S NAME :

Address :

.....

Contact name :

Date :

Signature and company's stamp

BCI
SA Capital 140 000 Euros
35/37 rue des Abondances
92513 Boulogne cedex France
RCS Nanterre B 415 144 286
NAF: 8230 Z