

**Francisco X. Santeiro**  
*Managing Director, Customs and Regulatory Affairs*  
FedEx Express Latin America & Caribbean Division

Francisco X. Santeiro is the Managing Director of Customs and Regulatory Affairs for FedEx Express Latin America and Caribbean Division, based in Miami. Santeiro is responsible for government and regulatory affairs as related to customs and international trade. He is also charged with providing support and direction to the customs clearance operations in the 50 countries the Division serves. His responsibilities also include customs automation, engineering support and development and implementation of customs-related services.

Santeiro has been involved with the international express industry since 1980. He began his career with FedEx in 1985 as an Operations Manager in the Caribbean. Prior to his present position, Santeiro served as manager with FedEx Express International Service Systems Department based in Memphis, Tennessee.

Santeiro has served a term as President of the *Conferencia Latinoamericana de Compañías Express* (CLADEC, or the Latin American Conference of Express Companies) for 2003. Prior to this, he served as chairman of CLADEC's Customs and Automation Committee from 1996 to 2003 and also as Secretary and Treasurer of the organization's executive board. He represents FedEx on the board of the trustees of AACCLA (the Association of American Chambers of Commerce of Latin America) and is a member of the executive board of CCAA (Caribbean Central America Action), currently serving as vice-president for Central America issues. He currently serves as chairman of AACCLA's Trade Facilitation Committee and represents FedEx on AACCLA's Leadership Circle. Santeiro is also a member of the board of directors of the World Trade Center – Miami.

Santeiro earned a Bachelor of Science degree from the University of Florida and a Master of Business Administration degree from Florida International University. He was awarded the Bacardi Fellowship at the University of Miami and received a Master of Arts from the University of Miami's School of International Studies.

FedEx Latin America & Caribbean Division headquarters are located in Miami, Florida. The Division services more than 50 countries throughout Latin America and the Caribbean and employs more than 3,000 people committed to total customer satisfaction each business day.

FedEx Express, a \$16 billion subsidiary of FedEx Corp., connects areas that generate 90% of the world's gross domestic product in 24-48 hours with door-to-door, customs-cleared service and a money-back guarantee. The company's unmatched air route authorities and infrastructure make it the world's largest express transportation company, providing fast, reliable and time-definite transportation of more than 3 million items to 213 countries each working day. FedEx Express employs approximately 138,000 employees and has more than 55,100 drop-off locations, 653 aircraft and 44,500 vehicles in its integrated global network.