



U.S. Exhibitor Support Program OutDoor 2016



Asana Bouldering

www.asanabouldering.com

Products/Services:

We take pleasure in finding out a new climbing gym is being built because we know that in due time, many more people will be introduced to the world's best sport, bouldering. When a competition is being held, we take joy in knowing the community is coming together. When one of the world's extraordinary athletes sends a new boulder problem or when one of our local kids tells they sent their new V2 project, we know the sport is growing. Asana currently exports bouldering pads, chalk bags, chalk, climbing holds for indoor use, back packs, and clothing through a Japanese distributor.

Seeking: interested in meeting Wholesalers (distributors) & Retailers

Countries: have sold through distributors in UK, France, Spain, Italy, Germany; no current representation in Germany

Location: A6-104



Club Ride Apparel

www.clubrideapparel.com

Products/Services:

What sets Club Ride apart is our commitment to using only the highest-quality, technical fabrics in the world. We select our fabrics to be the softest and most comfortable while also providing unparalleled performance. From wicking away sweat, to stretching with your movement, you can count on your Club Ride gear to never letting you down.

Seeking: Identify potential distributors and retail and/or wholesale partners in Europe

Countries: Germany, Switzerland; no current representation in Germany

Location: A6-104



Climb On Products

www.skinourishment.com

Products/Services:

Skin and body care products that are non-toxic and natural. We use food grade quality of base ingredients instead of cosmetic grade. You will find NO synthetic ingredients in the products we manufacture. Instead of saying "naturally derived" beside an ingredient, we would actually put that truly natural ingredient in our products. Not have it manufactured in a lab and then call it natural. You will NOT find any "fragrance" or artificial coloring in our products. We use therapeutic grade essential oils for their aromatherapeutic properties as well as for their physical properties. NO phthalates, NO petroleum by-products, NO mineral oil. NO genetically modified base ingredients. NO ingredient we use in our formulations or our end products are tested on animals. Our products can actually be used on our furry, feathered or scaly friends to help them with their issues!



Every product we formulate from our Bug Drug to climbOn Creme, etc is made to be safe for Adults, Children, Babies, Animals and our planet!

Seeking: interested in acquire more retail and wholesale accounts

Countries: currently distributed in 30 countries

Location: B2-104



Drybags (Watershed LLC)

www.drybags.com

Products/Services:

We design and construct fully-submersible, airtight drybags, using radio frequency waves on all seams under intense pressure, creating a fused bond that will never come undone.

Seeking: to expand sales in Europe; looking for Wholesalers & Retailers and possibly territorial distributorships

Countries: Germany, France, Italy, CZ, Spain, other neighboring countries; currently represented in Germany through Globetrotter

Location: A6-209

Hydrapak

www.hydrapak.com

Products/Services:

We produce performance hydration products under our brand Hydrapak and offer custom OEM products for companies like EVOG, Salomon, Vaude, and Ergon to integrate within their backpack or running vest products.

Seeking: We are actively seeking a distributor within the Outdoor Market in Germany. Also, seeking a PR agency that may have reach throughout the EU.

Location: B1-308



Krieg Climbing

www.kriegclimbing.com

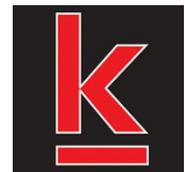
Products/Services:

The Krieg "Mild" Chalk Bag isn't just a pretty face! It is an indestructible companion that boasts a bunny-soft fleece lining, built-in drawcord enclosure, and a large zipper pocket for essentials. Our distinctive, bold bags are designed to help you send and stylish enough just in case you don't.

Seeking: interested in meeting Wholesalers & Retailers (specifically central European distributor to complement current UK one); want to re-brand logo "with a European twist."

Countries: Germany, France, Italy, Spain; currently have representation in Germany but want to expand their presence there

Location: A6-104



LightHeart Gear

www.lighthousegear.com

Products/Services:

LightHeart Gear tents are trekking pole supported shelters utilizing our patented support system. This allows the user to enjoy the full head room height of the tent, keeps the poles out of the way of the entry door, and maximizes space while minimizing weight. Trekking poles are inside the tent to protect them from the elements and night critters that like to chew on them. For those who do not use trekking poles, we have adjustable aluminum tent poles which fold down to only 11 inches. Our tents are generously sized for the number of intended inhabitants – one person will find the Solo tent roomy, two people will find the Duo spacious, and "Six Footers" will find the SoLong 6 an ultra-light palace.

Seeking: potential distributors to expand our exports

Countries: Germany, Netherlands, France, UK, etc. (basically the entire EU)

Location: A6 – 20



Lucky Bums

www.luckybums.com

Products/Services:

Lucky Bums is based in Boise, ID and provides outdoor gear for kids. Our outdoor recreation products for kids are available online and in over 1000 stores across N. America, Europe and Asia. We are focused on the youth market across outdoor recreation segments including snow sports, hiking, camping, fishing, and hunting. We make it easy for parents to get their kids outside and play

Seeking: to expand sales to Europe; interested in meeting Wholesalers & Retailers, Amazon Direct Buyers and Market Place Buyers

Countries: All European countries; currently have sales channels in UK and Switzerland; no representation in Germany

Location: A6-104



Surf9

www.bodyglove.com

Products/Services: Since 1953 Body Glove has been all about water. Body Glove has established itself as the leading watersports brand in the world by providing innovative, high quality products that protect water, people and enhance their lives. We will have a meaningful business in every surf and dive market in the world. Our brand and products are available to people who enjoy the ocean, lakes, rivers and water throughout the world. Body Glove will protect our environment through the way we make our products as well as through the organizations we support.

Seeking: major retailers and/or distributors

Countries: All countries

Location: FW-215



Telic Footwear

www.telic.com

Products/Services:

Telic is a comfort recovery footwear manufacturer based in Boise, Idaho. Founded in 2011, the company makes all of its footwear in the United States and distributes to over 30 countries. The product is worn by devoted athletes seeking to recover after training and competition; and by healthy lifestyle consumers to rejuvenate from their daily activities.

Seeking interested in connecting with existing distributors as well as meeting Wholesalers & Retailers and online distributors in areas not currently represented in

Countries: all European countries; global

Location: A6-104



Thermofisher (Nalgene)

www.nalgene-outdoor.com

Products/Services: Nalgene makes a wide range of BPA free reusable water bottles and containers to suit your personal preferences, needs and lifestyle. So whether you're looking for a virtually indestructible water bottle for a backcountry adventure, or you want a clean, green way of storing your dry pasta, you'll find a Nalgene product that gets the job done.

Seeking: to meet with already established distributors; looking for Wholesalers in specific countries

Countries: global (in almost all European countries already); in Germany represented by Relags GmbH

Location: B3-509

