



Capitalizing on Global Opportunities for  
Women's Business Enterprises (WBEs)



**DOWNTOWN CLUB**  
**Tuesday, September 21<sup>st</sup>, 2004**  
**6<sup>th</sup> and Chestnut Street,**  
**11<sup>th</sup> floor**  
**Philadelphia, Pennsylvania**

- 12:30 PM - 1:00 PM      **Registration**
- 1:00 PM - 1:10 PM      **Welcome & Introduction**  
*Michael A. Lally, Director*  
*Philadelphia U.S. Export Assistance Center*
- 1:10 PM - 1:20 PM      **Women's Business Enterprises (WBEs):**  
**Capitalizing on Trade Opportunities Outreach Tour 2004**  
*Jacquelyn Hayes-Byrd, Executive Director*  
*Global Diversity Initiative (GDI)*
- 1:20 PM - 1:40 PM      **Legal and Practical Issues of Exporting**  
*Margaret Gatti, Esq.*  
*Gatti & Associates, Inc.*
- 1:40 PM - 1:55 PM      **Doing Business Internationally**  
*Irene Hannan, Senior VP Citizens Bank,*  
*Member of the Women's Investment Network*
- 1:55 PM - 2:10 PM      **Financing for Small Business Export**  
*Linda M. Conlin, Member, Board of Directors*  
*Export-Import Bank of the United States*
- 2:10 PM - 2:30 PM      **COFFEE/ NETWORKING BREAK**
- 2:30 PM - 2:50 PM      **Your SBA Connection with Exporting**  
*Robert L. Elsas, SBA in Philadelphia*
- 2:50 PM - 3:20 PM      **Project Financing Resources for Overseas Investment**  
*Dulce Zahniser, Deputy Chief of Staff and Senior Advisor to the*  
*President, Overseas Private Investment Corporation (OPIC)*
- 3:20 PM - 3:40 PM      **Finding Solutions and Making a Difference in South Africa**  
*Renee Amoore, President*  
*The Amoore Group*
- 3:40 PM - 4:00 PM      **Getting Started: Developing Overseas Markets with the U.S.**  
**Commercial Service**  
*Janice Barlow, International Trade Specialist,*  
*Philadelphia U.S. Export Assistance Center*
- 4:00 PM - 4:20 PM      **The Philadelphia Business Women's Connection**  
*Candace Roberts, NAWBO Chapter President*

4:30 PM - 4:45 PM

**Discussion and Q&A**

*Moderated by Michael Lally*

4:45 PM - 5:00 PM

**Presentation of Export Achievement Award**

*Presented by Jacquelyn Hayes-Byrd*

5:00 PM

**Conclusion**

*Representatives of the U.S. Export Assistance Center, U.S. Exim Bank and the Small Business Administration will be available for short meetings immediately following the seminar.*

The Women's Global Opportunities Seminar is supported through the efforts of:

