

*Title:* **NEW ADB BUSINESS OPPORTUNITIES,  
PROPOSED PROJECT PREPARATORY  
TECHNICAL ASSISTANCE (PPTA) PROJECTS  
NOVEMBER 2004**

*Subject Country(ies)* India, Kiribati, Laos, Marshall Islands, Tajikistan and  
Uzbekistan

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This report alerts U.S. firms to **US\$ 3.915 million** in new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) grant programs which are expected to lead to a loan. Opportunities are reported for India, Kiribati, Laos, Marshall Islands, Tajikistan and Uzbekistan. In 2003, U.S. firms, including many small consulting firms, succeeded in winning US\$31.6 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$ 346 million.

The ADB selects a consultant for a TA project based on its prior Expression of Interest (EOI). In some of these projects, the ADB may opt to use the method of Direct Selection in the engagement of consultants. An EOI can be transmitted on-line through the ADB's website ([www.adb.org](http://www.adb.org)); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to Mr. Robert J. Robertson, Director, Consulting Services Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize its similar project experience in the country, or in a similar geographic area, rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should

exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system, or for individual consultants, on the DICON (Data on Individual Consultants) system. Otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at [www.adb.org/consulting](http://www.adb.org/consulting).

ADB's DACON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations (NGOs).

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees, whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Frank Foster, Senior Commercial Officer, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: [manila.adb.office.box@mail.doc.gov](mailto:manila.adb.office.box@mail.doc.gov). Information about these projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S. Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

The following technical assistance projects will be listed for the first time in the November 2004 issue of the Asian Development Bank's (ADB) Business Opportunities (ADBBO). Note: The ADBBO is also available on the ADB's website <<http://www.adb.org>>.

**PROJECT PREPARATORY TECHNICAL ASSISTANCE (PPTA) PROJECTS  
NOVEMBER 2004**

**A. INDIA**

**A.1: Project Name :** North-East Power Development I  
**Project No. :** IND 38584-01  
**Executing Agency :** Ministry of Development of North Eastern Region  
Address: Vigyan Bhawan Ennexe  
Maulana Azad Road, New Delhi-110011, India  
**TA Amount :** US\$750,000.00  
**Sector/Sub-sector :** Energy /Energy Sector Development

**Objectives and Scope:**

The technical assistance (TA) will assist the Government to prepare a project that supports the "power for all" program by promoting clean energy in the North Eastern region using locally available resources such as small to medium hydropower and other renewable energy sources. The project is expected to comprise: (i) small to medium hydropower development; (ii) promotion of other clean energy sources; (iii) development and rehabilitation of critical transmission and distribution facilities; and (iv) capacity building and institutional strengthening. The TA will review the financial, economic, social, and environmental feasibility of proposed investments and recommend optimum lending modality, e.g. sector development project, or investment project.

**Consulting Services :** A total of 18 person-months of international and 38 person-months of domestic consultants are expected, following ADB's Guidelines on the Use of Consultants.

**Environmental Assessment:** To be determined.

**Project Processing Stage:** Fact-finding Mission completed: 29 September 2004.

**Recruitment of Consultants:** Recruitment of consultants is expected to be in place in February 2005

**Project Officer :** P. Abeygunawardena  
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**In-country US Embassy**

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**A.2: Project Name :** **Preparing the Northeastern States Trade & Investment Creation Initiative (earlier listed as REG 37407-01)**  
**Project No. :** IND 38595-01  
**Executing Agency :** Department of Development of Northeastern States  
**TA Amount :** US\$500,000.00  
**Sector/Sub-sector :** Finance /Finance Sector Development

**Objectives and Scope:**

The technical assistance (TA) will aim to increase the capacity of the private sector in northeastern India to successfully transform itself in response to the challenges and issues facing the region in international markets. The TA is to help realize a vision in which the South Asia Sub-regional Economic Cooperation (SASEC) economies are more closely integrated economically, and are characterized by intensified global and intra-regional transport, communication and information, trade and investment activities. It is the purpose of the TA to develop an investment framework that will enable northeastern India to better position itself to participate in global and regional markets, and reap the considerable gains from specialization, decentralization, and agglomeration economies. The action plan will enhance the conditions of private sector led growth by responding to the need of a competition enhancing policy framework, and an institutional set-up that provides an open, competitive and as much as possible level playing field among sectors and types of firms. The action plan will propose a support mechanism for investing in private sector development. The TA will have the following components and outputs: (i) an analysis of geographic economic activity of firms and services of Northeast India; (ii) a competition and competitiveness analysis of Northeast India, including institutional set-up and transaction cost analysis along key economic corridors to determine price and quality wedges between locations of production and market locations; (iii) a factor market analysis (such as labor and financial markets) and action plan of Northeast India, including institutional-legal analysis and set-up; (iv) based on analysis, development of an actionable program for trade and investment creation; (v) an economic impact analysis of this action program including growth and direct or indirect poverty effects; (vi) based on the analysis components and the investment action plan, development of a support mechanism for enhancing private sector development along economic corridors; (vii) detailing of business plan (including economic, financial, management, technical, institutional, legal and regulatory aspects) for a support mechanism for sector development projects and investments, which have both public and private goods aspects.

**Consulting Services:** An international consulting team in association with a domestic team will be engaged to implement the TA. A Simplified Technical Proposal is deemed sufficient for the selection. The consultants will be selected and engaged in accordance with ADB's Guidelines on the Use of Consultants and other arrangements satisfactory to ADB for engaging domestic consultants. The Quality and Cost-based Selection (QCBS) is applicable. The TA will require about 13 person-months of service from international consultants with expertise in (i) supply chain analysis, with a background in sub-regional connectivity projects; (ii) international trade cum industrial organization economics; (iii) impact evaluation (including direct-indirect poverty, social aspects, environment) of private sector development; and (iv) management/institutional and legal experts in support vehicles, marketing support, and international supply chain and market access. An additional 16 person-months of domestic consulting services will be required in the same disciplines. The consulting services will be carried out over 8 months from December 2004 to July 2005.

**Environmental Assessment:** To be determined.

**Project Processing Stage:** Approved by the Bank: 12 October 2004.

**Recruitment of Consultants:** Consultant selection is on-going. Recruitment of consultants is expected to take place in November 2004.

**Project Officer** : Hans-Peter Brunner  
Governance, Finance, and Trade Division  
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Commercial Officer** : John Peters  
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## **B. KIRIBATI**

**Project Name** : **Outer Island Growth Centers**  
**Project No.** : KIR 38140-01  
**Executing Agency** : Ministry of Finance and Economic Planning  
Contact: Taneti Mamau, Permanent Secretary  
Address: P.O. Box 67, Bairiki, Tarawa, Kiribati  
Tel. No.: (686) 21802, 21821, 21809  
Fax. No.: (686) 21307  
E-mail: [psfep@tskl.net.ki](mailto:psfep@tskl.net.ki)  
**TA Amount** : US\$800,000.00

**Sector/Sub-sector** : Multi-sector

**Objectives and Scope:**

The overall objective of the technical assistance (TA) is to identify the possibilities for sustainable economic growth in selected outer island growth centers and determine the necessary infrastructure and services development required to support private sector growth, employment generation and livelihood, and sustainable use of natural resources. The purpose of the TA is to prepare a long-term strategic outer islands growth centers development plan that considers land use planning and zoning for residential, business, and recreational/protected areas, tourism development, increased youth entrepreneurship, transportation, expanded water/sewer systems and protection of fresh-water lenses, and solid waste management.

**Consulting Services:** Consulting services yet to be determined.

**Environmental Assessment:** To be determined.

**Project Processing Stage:** Beginning of Fact-finding Mission: October 2004.

**Recruitment of Consultants:** Requirements for consulting services to be completed during Fact-finding Mission.

**Project Officer** : Thomas Gloerfelt-Tarp  
Pacific Operations Division  
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**C. LAOS**

**Project Name** : **Forestry Plantation Sector Project**  
**Project No.** : LAO 31344-02  
**Executing Agency** : National Agriculture and Forestry Extension Agency  
Contact: Dr. Phet Phomphiphak  
Deputy Director General  
Address : P.O. Box 1888, Vientiane  
Lao PDR  
Fax. No. : (856-21) 732 092  
**TA Amount** : US\$150,000.00  
**Sector/Sub-sector** : Agriculture & Natural Resources /Forest

**Objectives and Scope:**

The goal of the project is to develop productive and commercially viable forest plantations sub-sector in Lao PDR to reduce poverty and spur economic growth. The purpose is to prepare an investment project to develop the plantations sub-sector.

**Consulting Services:** The TA will be implemented by a team of individual consultants. Inputs of 6 person-months of international and 6 person-months of domestic consultant services are required to implement the TA. The international consultants will have expertise in (i) plantations enterprise development specialist/team leader (2 person-months); (ii) GIS specialist (0.5 person-month); (iii) institutions development specialist (1 person-month); (iv) corporate development specialist (1 person-month); (v) stakeholder consultation specialist (0.5 person-month). A domestic consultant, with knowledge on forest plantations sub-sector in particular and forestry institutions in Lao PDR in general, will be engaged for 6 person-months to backstop the activities of the international consultants and liaise with the Improvements Working Group (IWG), Project Monitoring Office (PMO), and other relevant Government agencies and departments. Consultants will be engaged by ADB individually in accordance with its Guidelines on the Use of Consultants and other arrangements satisfactory to ADB.

**Environmental Assessment:** To be determined.

**Project Processing Stage:** Submission for the President's consideration: October 2004.

**Recruitment of Consultants:** Recruitment of consultants is expected to take place in November 2004.

**Project Officer** : Akmal Siddiq  
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Mekong Department  
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## **D. MARSHALL ISLANDS**

**D.1: Project Name :** **Increasing Ownership and Effective Demand for Urban Waste**  
**Project No. :** RMI 32566-01  
**Executing Agency :** The Municipality of Majuro Atoll  
Contact : Mr. Riley Albetter  
Address : P.O. Box 796  
Majuro, Marshall Islands, MH 96960  
Tel. No.: (692) 625-8186; Fax. No.: (692) 625-5714  
**TA Amount :** US\$250,000.00  
**Sector/Sub-sector :** Water Supply, Sanitation & Waste Management

### **Objectives and Scope:**

The overall goal of the sub-project is to establish a sustainable solution to urban waste management and disposal in the Marshall Islands (and for replication to other Pacific Developing Member Countries (PDMCs)) through the piloting of extensive informed participatory processes that will lead to a community designed and community owned waste management system to be funded by the Government assisted by ADB and/or other donors. The pilot, facilitated and informed participatory processes are designed to test and then promote ownership and effective demand for sustained delivery of improved urban waste management and disposal and to design further assistance (project) to be funded under the current ADB Country Strategy and Program Unit (CSPU). The immediate target group is the poorest urban populations of Majuro atoll, most especially the poorest of the poor who will benefit by being given a voice to present their concerns and to design solutions to waste management. Ultimately, both voice/demand and ownership of new institutional arrangements should lead to a healthier and cleaner environment securing improved social and economic livelihoods.

**Consulting Services:** The TA will provide 5 person-months on an intermittent basis for the Lead International Participatory Specialist/Team Leader; 7 person-months on an intermittent basis for domestic NGO, input including Social Development Analyst and 3 months on an intermittent basis for domestic independent NGO monitoring and evaluation - all will be recruited as individual consultants.

**Environmental Assessment:** To be determined.

**Project Processing Stage:** Beginning of Fact-finding Mission: January 2005.

**Recruitment of Consultants:** No action has yet been taken to recruit consultants.

**Project Officer :** Nancy S. Convard  
Pacific Operations Division  
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**D.2: Project Name :** **Increasing Ownership and Effective Demand for Improved Education**

**Project No. :** RMI 38593-01

**Executing Agency :** Ministry of Education  
Contact: Ms. Biram Stege  
Address: P.O. Box 3, Majuro, Marshall Islands  
Tel. No.: (692) 625-3656; Fax. No.: (692) 625-3861

**TA Amount :** US\$265,000.00

**Sector/Sub-sector :** Education /Education Sector Development

**Objectives and Scope:**

The overall goal of the proposed assistance is to raise ownership and effective demand for improved public services through strengthened participation and to provide positive directions for further public service development. The assistance will also serve to: (i) assess the feasibility of further public service development; (ii) assess the feasibility of establishing new institution(s) or relationships between government and civil society that will continue to sustain the demand for improved public performance; (iii) pilot a means to increased ownership and demand for improved education through participatory processes as a possible approach for extension to further improve public service delivery; (iv) strengthen local capacities for continued participation in improved public service delivery; (v) initiate the design, by the relevant community, of further assistance in support of public service development; and (vi) provide guidance for further application to program design in the Pacific region in support of the ADB's new Pacific Strategy.

**Consulting Services:** The TA will provide 4 person-months of international consultant services for a Lead Participatory Processes Specialist/Team Leader; 4 person-months of domestic social development analyst and one person-month services of an NGO who will independently report on process and progress. All will be recruited as individual consultants.

**Environmental Assessment:** To be determined.

**Project Processing Stage:** Beginning of Fact-finding Mission: January 2005.

**Recruitment of Consultants:** No action has yet been taken to recruit consultants.

**Project Officer** : Stephen J. Pollard  
Office of the Director General  
Pacific Department  
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### **E. TAJIKISTAN**

**Project Name** : Rural Development  
**Project No.** : TAJ37530-02  
**Executing Agency** : To be determined.  
**TA Amount** : US\$600,000.00  
**Sector/Sub-sector** : Agriculture & Natural Resources /  
Water Resources Management

**Objectives and Scope:**

To improve the scope and depth of economic opportunities in rural areas.

**Consulting Services:** Consulting services yet to be determined.

**Recruitment of Consultants:** Requirements for consulting services to be completed during Fact-finding Mission.

**Environmental Analysis:** To be determined.

**Project Processing Stage:** Beginning of Fact-finding Mission: November 2004.

**Project Officer** : John F. Whittle  
Agriculture, Environment, & Natural Resources  
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## **F. UZBEKISTAN**

**Project Name** : **Science and ICT in Basic Education**  
**Project No.** : UZB 37698-01  
**Executing Agency** : To be determined.  
**TA Amount** : US\$ 600,000.00  
**Sector/Sub-sector** : Education /Basic Education

### **Objectives and Scope:**

The scope of the technical assistance (TA) may include, but is not limited to, (i) developing/articulating an information and communication technology (ICT) strategy in education/basic education, and address relevant policy issues including financial sustainability; (ii) identifying the scope and major components of the project, including hard and software issues; and (iii) costing and implementation arrangements. The TA is to follow a participatory approach and its output will include, but is not limited to, a feasibility study report following ADB format.

**Consulting Services:** Consulting services yet to be determined.

**Environmental Assessment:** To be determined.

**Project Processing Stage:** Beginning of Fact-finding Mission: October 2004.

**Recruitment of Consultants:** Requirements for consulting services to be completed during Fact-finding Mission.

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