



DELEGACION COLOMBIANA
REGISTRESE GRATIS ENVIANDO ESTE FORMULARIO
ANTES DEL 30 DE SEPTIEMBRE DE 2008 A LA SECCION
COMERCIAL DE LA EMBAJADA DE LOS
ESTADOS UNIDOS

First Name _____ Middle Initial _____ Last Name _____
 Company _____ Job Title _____
 Address _____
 City _____ State/Province _____ Zip/Postal Code _____ Country _____
 Telephone _____ Fax _____
Please include country and city code
 E-mail _____ Company Website _____
Please include country and city code
 Cell Phone _____ * Will be used for Show related issues only.
 I require a formal Letter of Invitation. A copy should be sent to my local U.S. Embassy Consulate in (city/country) _____
 What is the last year you attended AAIW? _____

Please check here if you do not want your e-mail address to be released for use by SEMA, AAIA, and MEMA other than for show related issues.
 Please check here if you do not want your fax number to be released for use by SEMA, AAIA, and MEMA other than for show related issues.

PRINCIPAL BUSINESS (check one)

BUYERS

- AIC Accessories & Installation Centers
- APR Auto Parts Retailer
- CWD Car Wash/Detailer
- CP Collision Repair
- CSC Convenience Store Chain
- C Converter
- CBF Custom Builder/Fabricator
- DE Dealer Expediter
- DV Dealer: Vehicle
- DC Diagnostic Center
- D Distributor
- EB Engine Builder
- F Fleet
- FAS Franchise/Associated Store
- HDT Heavy-Duty Truck
- HCH Home Center/Hardware
- HRS Hot Rod Specialist
- IPS Import Parts Specialist
- J Jobber
- MS Machine Shop
- MOI Mail Order/Internet Retailers
- MM Mass Merchandiser
- MER Mobile Electronics Retailer
- MI Mobile Installer
- OTC Off-Road/Truck Center
- OLC Oil & Lube Change Center
- PCG Paint & Custom Graphics
- PR Performance Retailer
- PGB Program Group Buyer
- RSC Repair/Service Center
- R Restoration
- RPA RV Parts & Accessories
- SS Service Station
- RTC Restyling/Trim Center
- TWD Tire & Wheel Dealer
- TEM Tools & Equipment Mobile Distributor
- TRS Transmission Shop

NON-BUYERS

- AMP Advertising/Marketing/PR/Agency
- A Association
- OT Consultant
- E Educator
- EMC Export Management Company
- IPA International Rep/Agent
- IM Internet Marketers
- MR Manufacturers Representative
- OES OE Supplier
- RD R&D
- RRT Racer/Race Team
- REM Remanufacturer: Electrical/Mechanical
- RET Remanufacturer: Engine/Transmission
- S Spouse
- SE Supplier to Exhibitor
- TOP Track Owner/Promoter
- VMO Vehicle Manufacturer/OEM
- O Other (Please Describe)

JOB FUNCTIONS

- ADM Advertising/Marketing/Communications/Public Relations
- AFC Accounting/Finance/CFO
- CI Consultant/Investment
- COR COO/Operations/Risk Management
- QETI Education/Training/Instructor/Professor
- HR Human Resources
- IR Installation & Repair
- IS International Marketing/Sales
- ITW Information Technology/Standards
- LC Legislative Contact
- M Media
- MR Market Research
- MS Marketing/Sales
- OMR OEM-relations
- PS Parts & Service
- PB Purchasing/Buyer
- PE Performance
- PFM Production/Factory Management
- PG Program Group
- POC President/Owner/CEO
- RCD Race Car Driver
- RDE R&D/Engineering
- SO Safety/OSHA
- QTCS Technician/Craftsman/Skilled Trade
- TML Traffic Management/Logistics
- TSC Trade Show Contact
- W Warehousing

- BSC Brake System Components
- BMH Business Management Hardware/Software
- CL Chemicals & Lubricants
- CM Clothing/Memorabilia
- EC Emissions Control
- EMM Engines/Engine Parts, Manifolds, Motor Mounts, Valve Covers
- MSE Machine Shop Equipment
- MPA Motorcycle Parts & Accessories
- OPA Off-Road Parts & Accessories
- PBE Paint, Body & Equipment
- PPA Performance Parts/Accessories
- RTP Racing Products
- RP Replacement Parts
- RGE Restyling/Ground Effects
- RPA RV Parts & Accessories
- SE Safety Equipment
- SPE Specialty Equipment
- SC Sport Compact
- TW Tires/Wheels
- TSE Tools/Service Equipment
- TAM Transmission (Automatic & Manual)
- TC Truck Caps
- TPA Truck Parts/Accessories
- SP Specific products (Describe)

PRODUCT INTEREST (check all that apply)

- ACC Accessories
- AC Air Conditioning
- ASM Audio, Security and Mobile Electronics
- B Bedliners
- BSS Body Shop Service/Repair

BUYERS ONLY

WHAT IS YOUR BUYING AUTHORITY?

- A. Make Buying Decisions
- B. Make Buying Recommendations
- C. None

NUMBER OF YEARS IN BUSINESS:

- A. 0-2
- B. 3-5
- C. 6-10
- D. 11+

PERCENT OF BUSINESS IMPORTED

- A. None
- B. 10%-25%
- C. 26%-50%
- D. 51%-75%
- E. 76%-100%

WHAT ARE YOUR BUYING OBJECTIVES?

- A. Direct purchase of U.S. products
- B. Distribution of U.S. products
- C. Joint Venture
- D. Licensing Agreements
- E. Sales to U.S. Markets

ARE YOU SEEKING SUPPLIERS AT AAW?
 Participate in the Trade Leads Program by listing specific products you will be looking to purchase at the Show. (Exhibitors will contact you directly)

1. _____
2. _____
3. _____

*Denotes business classes that require answers to the 2 questions below.

1. Service - Please describe the service you provide to the automotive industry:

2. Do you currently provide a service to SEMA or AAPEX exhibitors? Please list company names:

Favor enviar su fax a nombre de Ricardo Roldan,
Embajada de los Estados Unidos, al FAX: 315-2190 y 315-2171.
Teléfono: 383-2731 y 383-2519.
e-mail Ricardo.Roldan@mail.doc.gov

MAIL TO: 2006 AAIW Registration
 P.O. Box 3379
 Frederick, MD 21705 USA

OR FAX TO: 301/694-5124 If you fax this form, do not mail another copy. Cover sheets not required.

QUESTIONS? 301/694-5243