



### **Culligan Matrix Solutions**

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### **Company Representative at the 23<sup>rd</sup> World Mining Congress:**

Rod McNelly, Vice-President C&I Sales

Orest Zacerkowny, Senior Business Developer, Culligan International

### **Company Profile:**

Culligan is a globally recognized company that has manufactured, serviced and sold water treatment equipment in the residential, commercial and industrial markets for 77 years. The capital equipment is used for camp drinking water, boiler and power applications, reuse in food and beverage applications and heavy/large vessel produced water applications. Their equipment is highly customizable and in many cases can be containerized for ease of installation.

### **Product Line(s):**

Culligan will be promoting its industrial water treatment equipment ranging from softeners and pretreatment to fully integrated water treatment systems. Applications are small municipal drinking water, boiler feed, OTSG, SAGD, and mining for removal of contaminants. Culligan has proprietary valves for ease of use, monitoring capabilities with cellular remote functionality and fully integrated engineering services for design build large projects for water plants.

### **Objectives(s) at the 23<sup>rd</sup> World Mining Congress:**

Culligan is seeking franchisees that can conduct all business meetings, calls and presentations in English but bilingually in Quebec. They should be very experienced in selling larger capital equipment in the \$100k to \$5m ranges, have engineering understanding of drawings, electrical requirements, PLC logic experience, and water chemistry is a must. Companies that understand brand protection and how it opens doors to new projects is a plus.