

Trade Leads

The U.S. Commercial Service has an international network of more than 80 offices outside the United States. Trade leads are reported through these international offices. Please find the most recent trade leads listed below.

- Saudi Arabia- Window glass films manufacturers (June 2009)
- Kuwait- Armored Vehicles (May 2009)
- South-Africa - Various (May 2009)
- Georgia- Oil Lubricants (May 2009)
- Nigeria- Armored and Used vehicles (May 2009)
- Bosnia & Herzegovina- Agriculture Machinery (May 2009)
- Kosovo- Tractors, trailers and related equipment (May 2009)
- Bosnia & Herzegovina- Heavy equipment for landfill operations (May 2009)
- Ukraine- School buses (May 2009)
- Canada- Oil Drain Plugs (May 2009)
- Netherlands- Supplier of GMC special vehicle OE replacement parts (April 2009)
- Algeria- Heavy equipment
- Germany- U.S. welding equipment suppliers for automobile production
- Philippines- Supplier used batteries (April 2009)
- Colombia- Used Tire Exporter (April 2009)
- Ukraine- Cold tire retreading equipment (April 2009)
- Italy- Tires (March 2009)
- Jordan- Various (March 2009)
- Panama - Filters and Lubricants for Heavy Equipment (Feb 2009)
- Brazil- Suppliers of OEM bumpers (Feb 2009)
- Algeria- Government tender for a study on improving Algerian Government regulations pertaining to the use of natural gas for vehicles and its Accruing Equipments (Feb 2009)

- Honduras- Transportation Buses for Urban/Public passengers (Jan 09)
- Salvador- Repair Show equipment, machinery, and supplies (Dec 2008)
- Germany- Zinc castings (December 2008)
- Argentina- Parking Meters (December 2008)
- Singapore- New Honda Motorcycle Exporters
- Israel- Automatic passenger detection system in taxis
- Australia- Dodge Ram Trucks and Cadillac Escalade SUVs
- Italy- Car body Paints (September 2008)
- Israel- Road infrastructure (September 2008)
- Bulgaria- Trucks, Trailers and Vessels for Maritza gas supply (Sep 2008)
- Australia- Sourcing product (September 2008)
- Kuwait- Window Film (August 2008)
- Chile- Trade Lead for Driving Simulators (August 2008)
- Uruguay- Request for Purchase of Speed Radars (August 2008)
- Lebanon- OEM Spare parts (July 2008)
- Kuwait – Transmission parts (July 2008)
- Morocco - Eco Car Wash systems and products (July 2008)
- Kuwait- Tractor / Trucks (July 2008)
- Kuwait- Trade Opportunity for Auto Industry (Jul 2008)
- Brazil – VW Brazil seeks US suppliers of Automotive batteries (Jul 2008)
- India – Automotive chemical/ lubricants/ maintenance (Jul 2008)
- France – French company looking for various products (Jul 2008)
- South-Africa – Request for US Automotive Agent (Jul 2008)
- Peru- Company interested in importing used cars (June 2008)
- Germany – Cylinder housing cast in gray graphite (May 2008)
- Greece – Greek firm searching for US Auto Electric Parts (May 2008)
- Poland – Used Cars (May 2008)
- Azerbaijan – Various heavy machinery (Apr 2008)
- Sweden – Injection Molding Manufacturers of Front Fenders for Scania Trucks (Mar 2008)

- India – Amphibious vehicles (Mar 2008)
- El Salvador - All Types Of Tire Repair Accessories/Supplies (Mar 2008)
- Sri Lanka - Conversion to Electric Vehicles (Jan 2008)
- Russia – New OEM & Aftermarket Truck Parts (Jan 2008)
- Poland - Automotive paints, lacquers and car cosmetics (Jan 2008)
- The Netherlands- Used passenger vehicles / particularly SUVs (Jan 2008)
- Kuwait - Batteries (Jan 2008)
- Ethiopia – Consultants (Jan 2008)
- China - Car rental (Jan 2008)
- Saudi Arabia – Joint venture for production of car fluids (Dec 2007)
- Venezuela – Distributors of Nissan, Cummins and Caterpillar (Nov 2007)
- El Salvador – Car batteries (Oct 2007)
- Guatamala – Car rims (Sep 2007)
- Cameroun - Ford GMC Bucket Trucks (Sep 2007)

Saudi Arabia- Window glass film manufacturer

June 2009

Saudi company wants to represent an American manufacturer of car window glass films.

Interested? Contact:

Abuelgasim Mukhtar
Commercial Assistant
Phone: 966-1-488-4199
abuelgasim.mukhtar@mail.doc.gov

Kuwait- Armored vehicles

May 2009

The Kuwaiti Ambassador to Baghdad needs quotes for 4-5 good armored vehicles, such as Suburbans, Chevies, or Yukons, for use in Baghdad, Iraq for himself and his new mission.

When: ASAP

Interested? Contact:

H.E. Ambassador Ali Al-Moumin

Tel: 00770-077281 or 0790 1922258 or 0790 1922 305 (Bagdad)

E-mail: alialmumin@yahoo.com

South-Africa- Various

May 2009

South African company, Centurion Motor Engineering, needs a range of products, including lubricants, drive train and power train components, power torque components, engine bearings, filters, base plates and pumps, gaskets, ignition plugs, camshaft components, items related to cooling, engine parts, suspension and chassis parts, and a few other products. Detailed description attached.

Interested? Contact:

Company directly but courtesy copy our colleague, Jaisvir Sewpaul (Jaisvir.Sewpaul@mail.doc.gov) in Cape Town.

Centurion Motor Engineering
Heritage Hill , Brakfontein weg
Centurion, Suid Afrika, 0171
Posbus 95608, Waterkloof, 0145
Tel: +27 (012) 665 1195
<http://www.cmeptyltd.co.za/index.html>

Attachment: [CMEngineering.doc](#)

Georgia- Oil Lubricants

May 2009

Contact is looking for U.S. suppliers of automotive oil lubricant, destination Georgia (Eastern Europe). The U.S. supplier/exporter must be willing to work with Exim Bank's short-term credit insurance guarantee for 180 day open account terms. An intermediary consultant has completed Exim Bank required documentation on behalf of them: credit report, trade references, the company financials for the past three years and a bank reference.

They are looking for a wide range of oil products, such as engine mineral, semi-synthetic and synthetic oils (0W40, 5W30, 5W50, 10W40, 15W40, 20W50), antifreeze and transmission fluids, brake fluids (DOT 4 & 5) and hydraulic fluids. They are looking both premium and house brands that offer competitive pricing. They think our initial order will be around \$300-600 thousand USD and if they can find the right exporter/manufacturer that's willing to work on these terms, they will reapply for the Exim guarantee on a larger amount."

Interested? Contact:

Ryan Hollowell, International Trade Specialist

Phone: 212-809-2678

Fax: 212-809-2687

Email: Ryan.Hollowell@mail.doc.gov

Nigeria- Armored and Used vehicles

May 2009

Client has shown interest in a partnership with US exporters of vehicles (including both (a) armoured vehicles and (b) used vehicles with relatively low mileage and in good working condition.

Interested? Contact:

Janée Pierre-Louis
Commercial Officer
U.S. Commercial Service – Baltimore
300 West Pratt Street, Suite 300
Baltimore, MD 21201
Phone: 410-962-4582
Fax: 410-962-4529
www.buyusa.gov/baltimore

Bosnia & Herzegovina- Agriculture Machinery

May 2009

As part of the World Bank-funded “Small Scale Agriculture Development” Project, the Agriculture Projects Coordination Unit, within the Ministry of Agriculture, Forestry and Water Management of Republic of Srpska, is seeking to purchase agricultural machinery. The bid deadline is June 8, 2009.

Additional information on the project can be obtained by visiting the project page on the World Bank website.

Interested? Contact:

Interested U.S. suppliers must contact Mr. Sasa Stojakovic, Procurement Manager for the Agriculture Projects Coordination Unit, in Banja Luca via email at < stojakovic@rsapcu.org > or visit the website at < www.rsapcu.org >

To obtain a copy of the bidding documents and/or contact the U.S. Commercial Service Office in Bosnia & Herzegovina for assistance.

Edhem Brankovic, Commercial Specialist
BrankovicE@state.gov
U.S. Commercial Service
Alipasina 43
71000 Sarajevo
Bosnia and Herzegovina
tel. +387-33-445-700
fax. +387-33-659-722

Kosovo- Tractors, trailers and related equipment

May 2009

As part of a the World Bank-funded “Energy Sector Clean-up and Land Reclamation” project, the Project Management Unit is seeking to purchase tractors, trailers and related equipment. The bid deadline is June 4, 2009.

Additional information on the project can be obtained by visiting the project page on the World Bank website.

Interested? Contact:

Interested U.S. suppliers must contact Trandelina Cakaj, Project Director of the Project Management Unit for the Kosovo Energy Corporation in Prishtina, Kosovo via email at < trandelina.cakaj@kek-energy.com >

To obtain copies of the bidding documents and/or contact the U.S. Commercial Service Office in Croatia for assistance.

Fatmir Morina
Economic/Commercial Assistant
U.S. Embassy Pristina
Nazim Hikmet 30
10000 Pristina, Kosovo
Telephone: +381-38-59-59-3000, ext. 3183
Fax: +381-38-549-890
E-mail: MorinaFH@.state.gov

Bosnia & Herzegovina- Heavy equipment for landfill operations

May 2009

As part of the World Bank-funded "Solid Waste Management Project", the JP Li-Cistoca d.o.o. Livno, acting on behalf of the Government of Bosnia and Herzegovina, is seeking to purchase the following heavy equipment: Lot 1 Excavator (quantity: 1); Lot 2 Bulldozer (quantity: 1); Lot 3 Three-Way Tipper (quantity: 1); Lot 4 Backhoe Loader (quantity: 1); Lot 5 Fuel Tank Trailer (quantity: 1); and Lot 6 Industrial Lorry (Trailer With/Without Rear End Loading; quantity: 1). The bid deadline is June 12, 2009.

Additional information on the project can be obtained by visiting the project page on the World Bank website.

Interested? Contact:

Interested U.S. suppliers must contact Ivica Krivic, Manger of JP Li-Cistoca d.o.o. via email at < info@livno.ba >

To obtain a copy of the bidding documents and/or contact the U.S. Commercial Service Office in Bosnia & Herzegovina for assistance.

Edhem Brankovic, Commercial Specialist
BrankovicE@state.gov
U.S. Commercial Service
Alipasina 43
71000 Sarajevo
Bosnia and Herzegovina
tel. +387-33-445-700
fax. +387-33-659-722

Ukraine- School buses

May 2009

As part of the World Bank-funded "Equal Access to Quality Education" project in Ukraine, the Ministry of Education and Science and the Education Development Programs Directorate are seeking to purchase Lot 1 school buses (quantity: 81) and Lot 2 specialized buses for physically challenged students (quantity: 6). Bids can be submitted for one lot, a combination of lots or for all lots. Each Lot shall be complete. Evaluation of bids will be done on a per-lot basis. The bid deadline is June 2, 2009.

Interested? Contact:

Interested U.S. suppliers must contact Natalia Sofiy, Head of Education Development Programs Directorate via email at < PEAQE@mon.gov.ua >

Additional information on the project can be obtained by visiting the project page on the World Bank website.

To obtain copies of the bidding documents and/or contact the U.S. Commercial Service Office in Ukraine for assistance.

Oleksandr Zavhorodniy, Commercial Specialist
Oleksandr.Zavhorodniy@mail.doc.gov
4th floor, Artyom Business Center
4 Hlybochytska Vul., Kyiv, 04050, Ukraine

Phone: 380 (44) 490-4104

Canada- Oil Drain Plugs

May 2009

Client is interested in locating a manufacturing supplier of Oil Drain Plugs for wholesale distribution in Australia and New Zealand to the Automotive Aftermarket.

They currently import the following products from the following company: http://www.cgenterprises.com/drain_plugs.htm. They are interested in being connected directly with the manufacturer or their distributor in the U.S. This is their preference. If this is not possible, they seek similar products from the U.S.

Interested? Contact:

Gary Bouck
Gary.Bouck@mail.doc.gov
International Trade Specialist
Trade Information Center
Washington, D.C.

Netherlands- Supplier of GMC special vehicle OE replacement parts

April 2009

Lead: A Dutch buyer urgently needs to connect with either a representative of AC-Delco OE parts or another large supplier of OE replacement parts asap.

Background: A Dutch company won a tender to supply a municipality with Chevrolet ambulances. Part of their obligation is the ability to service the ambulances as well. Trouble is they do not have a stock of GMC special vehicle spare parts and they are looking to be supplied immediately. Does anyone have a suitable client?

Interested? Contact:

Natasha Keylard
U.S. Commercial Service
Embassy of the United States of America
Lange Voorhout 102
2514 EJ The Hague
The Netherlands
Tel: +31-(0)70-3102279
Fax: +31-(0)70-3632985
<http://www.BuyUSA.nl>
<http://www.BuyUSA.gov/auto>

Algeria- Heavy Equipment

April 2009

National and International Open Invitation to Tender N° 106/08/TRS/DIR/GPL

Purchase of 60 RTMD Road Tractors, Type : 6x4.

Interested bidders may collect the tender document at the following address :

NAFTAL - BRANCHE GPL

GROUPE AUDIT-DEPARTEMENT MARCHES

05 RUE HAMEUG IDIR MOHAMMADIA - EL HARRACH

ALGER-ALGERIE

On payment of 10000 DZD for Algerian companies

and of

100 Euro

for foreign companies

The deadline is : 2009-03-15

Date of first publication 2009-02-02 in : BAOSEM 543 DU 02.02.09

Interested? Contact:

Douglas Wallace

Senior Commercial Officer

U.S. Embassy - Algiers, Algeria

Tel: 00-213-770-08-2035

Fax: 00-213-21-69-3132

CS Algiers' work week is Saturday to Wednesday

Germany- U.S. welding equipment suppliers for automobile production

April 2009

German company is looking for:

(1) U.S. welding equipment suppliers for automated (robotic) spot-welding (inductive)

and

(2) U.S. suppliers for resharpening the welding caps with a milling station (with inserts)

This is a definite opportunity for U.S. welding equipment suppliers to increase sales to us in Germany.

Interested? Respond to:

Paul R. Warren-Smith
The Commercial Service in Frankfurt, Germany
E-mail: Paul Warren-Smith@mail.doc.gov
Tel: +49-69-7535-3153

Fax: +49-69-7535-3171

Philippines- Supplier used batteries

April 2009

A Philippine company has expressed interest in importing used automotive batteries from the US.

Interested? Respond to:

Yna V. Capatayan
Commercial Specialist
U.S. Commercial Service
U.S. Embassy Manila
25/F Ayala Life-FGU Center
6811 Ayala Avenue, Makati City 1226
Tel: (+63-2) 888-4088 ext. 5821
Fax: (+63-2) 888-6606

Ukraine- Cold tire retreading equipment

March 2009

One of our clients is looking for cold tire retreading equipment (or cold vulcanizing equipment for retreading tires).

Interested? Respond to:

Irina Dushnik
Commercial Specialist
U.S. Embassy Kiev Commercial Service
Tel.: (38044) 490-4096, fax: (38044) 490-4046
e-mail: Irina.Dushnik@mail.doc.gov
<http://www.buyusa.gov/ukraine/>

Italy- Tires

March 2009

Italian company interested in importing tires (for cars, light vehicles and S.U.V.s) from the US.

Interested? Respond to:

Andrea Rosa
Commercial Specialist US Commercial Service
Direct Tel: (+39) 02 6268 8523
E-mail: Andrea.Rosa@mail.doc.gov

Jordan- Various

March 2009

A client of ours is looking for American manufactures to benefit from the Free Trade Agreement (FTA). The following are the products:

- 1) Hydraulic floor jack
- 2) Tires all sizes
- 3) Door closer

Interested? Respond to:

Fareedon S. Hartoqa
Commercial Specialist
U.S. Commercial Service
U.S. Embassy Amman, Jordan
Tel: 962-6-590-6053
Fax: 962-6-592-0146
Cell: 962-79-598-8365
www.buyusa.gov/jordan/en

Panama - Filters and Lubricants for Heavy Equipment

February 2009

Description: International buyer is looking for U.S. manufacturers of products like oil filters and lubricants such as sae 40,50, 20w50 and 25 w50 and others for diesel engines of heavy equipment and vehicles (trucks, tractors, etc).

Note: There are many Korean and Chinese brands but int'l buyer prefers to source U.S. products. Also, int'l buyer has customers ready to buy large orders. All he need is the price to compare and he is ready to order.

Interested? Respond to:

Jeane Zuniga
Commercial Specialist
U. S. Embassy Panama
Commercial Service
Unit 0945
APO AA 34002
Jeane.Zuniga@mail.doc.gov

Tel: (507) 207-7000

Colombia- Used Tire Exporter

February 2009

Colombian company is interested in importing used tires. The tires are to be used but not destroyed! In the US they would be classified as A or B, in level of "usage or mileage" per tire.

He is willing to travel to the US to the distributor's site and choose the tires for himself, this of course, knowing in advance that such supplier does have the inventory he's requesting. Problem is that he does not speak English, therefore a company with experience in the Latinamerican market is preferred.

QTY	SIZE
	31 X
250	10.50 /15
250	235/75/15
50	215/75/15
200	195/70/14
50	205/70/14
75	185/70/14
75	185/60/14
50	225/70/14
40	195/60/14
30	185/60/14
50	195/75/14
50	205/75/14
100	175/70/13
50	155/80/13
70	185/70/13
40	155/70/13
40	195/60/15
30	195/50/15
30	235/85/16
20	215/85/16
20	245/75/16
25	265/70/16
25	155/80/12
25	205/40/17

Interested? Respond to:

Ana Polanco
Senior Trade Specialist
US Embassy-Guatemala
tel (502) 2326 4258
fax (502) 2331 7373

Brazil- Suppliers of OEM bumpers

February 2009

VW in Brazil requests contacts of U.S. suppliers of OEM bumpers.

The contact at VW:

Viviane Batista de Souza

Global Sourcing

Volkswagen do Brasil Ltda - Indústria de Veículos Automotores

Via Anchieta km 23.5 CPI: 1211

Bairro Demarchi - São Bernardo do Campo - SP

09823-901

Phone: 55/11/4347-2648

Fax: 55/11/4347-5146

e-mail: extern.Viviane.Souza@volkswagen.com.br

Algeria- Government tender for a study on improving Algerian Government regulations pertaining to the use of natural gas for vehicles and its Accruing Equipments

February 2009

Hydrocarbon-Regulation Authority (HRA) turns to skilled national or international Consultant-Office services to study and improve the Algerian regulation related to natural gas for vehicles' use as car fuel and its accruing equipments
The successful office will achieve the following:

1. Exhaustive-analysis achievement of 08 statutory instruments applicable in Algeria, managing GNC activity;
2. Comparative-study achievement and definition of differences between requirements, Algerian- applicable-regulation obligations, the best international practices and the best technologies available by countries or by geographical areas;
3. Proposal of a reformulation to improve the aforementioned GNC Regulation;
The hereby tender bid intends solely to Consultant Offices specialized in the field of technical regulation, especially those related to hydrocarbons and automotive safety.

Interested candidates must send their letter of intent, including:

- References of the office,
- References of similar works' achievement;
- Detailed CV of Experts who will achieve the expected services.

Request tender documents by 29-03-03 through:

Algerian Tenders

Contact: Mr. Billal ZIDI, Lead Sales Advisor
I2B Sarl, 4 Rue Ahmed Chérifi, Kouba – Alger
TEL: +213 (0) 21 28 41 13 ou 18
FAX: +213 (0) 21 28 41 15
MOB: +213 (0) 661 91 28 95
www.algeriatenders.com
Email: billal.zidi@algeriatenders.com

Note: Estimated cost to U.S. firm - \$100-\$150

Delivery form: Scanned and emailed tender documents

Delivery time: 48-72 hours after receipt of original tender documents (which take about one week by express mail)

Honduras- Transportation Buses needed for Urban/Public passengers

January 2009

Lead Description: Comercial Linden, S. de R.L., an established Honduran importer is interested in placing an initial order of **50** public (intercity) transportation buses.

Ideally, the passenger units should have:

- Capacity for up to 30 people
- Operate on diesel fuel
- Power steering; air brakes;
- Conventional buses; Non-tourist buses. Roof windows and/or panoramic windshields are not required
- 2 pneumatic doors
- Horizontal sliding windows
- Seat and overhead hand rails
- Flat front

Note: Comercial Linden is also interested in incorporating a fare collection system for each of the bus units purchased.

Information desired: Company information; Product description; Price Lists; Delivery terms; Payment terms; Spare parts availability/service
If interested please respond to:

Rossana Lobo

Commercial Specialist

U.S. Commercial Service

American Embassy -Tegucigalpa, Honduras

Tel: (504) 238-5114, Ext. 4842; Fax: (504) 238-2888

Website: www.buyusa.gov/honduras

Email: Rossana.lobo@mail.doc.gov

Salvador- Automotive equipment, machinery, and supplies for new auto repair shops.

December 2008

Salvadoran company interested in purchasing variety of automotive equipment, machinery, and supplies for new auto repair shops.

Description: Company is seeking 30 different types of automotive machinery and equipment in order to equip newly established automotive service/repair shops. Products sought include auto lifts, tire repair equipment, alignment equipment, hydraulic presses, diagnostic equipment, 2 ton jacks, and air compressors. Additionally company is seeking software in Spanish for the management of service centers and software in Spanish for vehicle maintenance. Attached is a complete list of the products that are needed. The list is in Spanish. All communication should be in Spanish.

Information desired: Catalogs; prices; information on payment terms and minimum shipments.

Interested? Respond to:

Cecilia de Avila
Commercial Assistant
U.S. Commercial Service
U.S. Embassy El Salvador
E-mail: Cecilia.Avila@mail.doc.gov
Tel.: (503) 2501-3227
Fax: (503) 2501-3067
www.buyusa.gov/centralamerica/en; www.export.gov

Germany- Zinc castings

December 2008

German company is looking for U.S. foundries that can supply zinc castings, mainly for sliding roofs, to it's facility in the U.S., to be incorporated in assemblies for shipment to Europe.

The request is urgent.

Interested? Respond to:

Paul R. Warren-Smith
The Commercial Service in Frankfurt, Germany
E-mail: Paul Warren-Smith@mail.doc.gov
Tel: +49-69-7535-3153

Fax: +49-69-7535-3171

Argentina- Parking Meters

December 2008

We have an Argentine client who wants to bid in forthcoming tenders to organize the parking situation in downtown areas in three provincial capitals. While the obvious system is parking meters, the reason I am contacting you all is to determine if you have had the opportunity to identify any new solution or new approach to the issue.

Interested? Respond to:

Eugenio C. Pallares
Senior Commercial Advisor
American Embassy, Buenos Aires
Tel. (5411) 5777-4754
Fax (5411) 5777-4203
E-mail: Eugenio.pallares@mail.doc.gov
<http://www.ComercioUSA.org>
Connect with U.S. companies seeking international partners at
<http://www.buyusa.gov/ifp/>

Singapore- New Honda Motorcycle Exporters

October 2008

Looking for USA companies doing export of Honda Motorcycles.

Interested? Respond to:

Ng Haw Cheng
Commercial Service
U.S. Embassy, Singapore
Tel: (65) 6476-9037
Fax: (65) 6476-9080
E-mail:
Website: www.buyusa.gov/singapore

Israel- Automatic passenger detection system in taxis

October 2008

"The Israel Airport Authority (IAA) hereby requests information on manufacturers and suppliers of a System for Automatic detection of passengers' presence in taxis. The system is to be used by the staff of the taxis supervision unit, in Israel's Ben-Gurion International Airport (BGA). In order to improve control and supervision of taxis operating in BGA, a system is required, for automatic detection of presence of passengers in taxis. The system will analyze taxis only and will associate the findings to each specific taxi by reading and recognizing the taxi's license plate ,by using LPR – license plate recognition and filtering (according to known license plate numbers characteristics)."

Interested? Respond to:

Alan Wielunski, Commercial Specialist
The U.S. Commercial Service
American Embassy, Tel Aviv, Israel
972 (3) 519-7390 Fax: 972 (3) 510-7215
E-mail: Alan.Wielunski@mail.doc.gov
Visit: <http://www.buyusa.gov/israel> and <http://www.export.gov/cs>

Australia- Dodge Ram Trucks and Cadillac Escalade SUVs

October 2008

I have a local company that are looking for a supplier of Dodge Ram Trucks and Cadillac Escalade SUVs. Can we please put this request to the U.S. Supplier Search Program?

Interested? Respond to:

Melanie Aitken
Commercial Specialist
US Consulate General - Melbourne
Tel: 61 3 9526 5924
Fax: 61 3 9510 4660
E-mail: Melanie.Atkin@mail.doc.gov
www.buyusa.gov/australia

Italy- Car body Paints

September 2008

Small distributor from Sicily is interested in importing high quality products in the car body painting sector, e.g, base coats, clear coats, fillers, hardeners, thinners, etc.

Interested? Respond to:

Andrea Rosa
Commercial Specialist US Commercial Service
Direct Tel: (+39) 02 6268 8523
E-mail: Andrea.Rosa@mail.doc.gov

Israel- Road infrastructure

September 2008

The Israeli National Roads Company (Ma'atz) is the agency responsible for the construction, operation and maintenance of the inter-urban road network of Israel. The road network consists of freeways, secondary and tertiary roads, offering various levels of service and capacity. The majority of the population and the business and public enterprises of the country reside in the "urbanized area" of the country, and the road network is of prime importance to accessibility and operating effectiveness of the economy. With the growing traffic demand on the road network, Ma'atz is making a concerted effort to proactively manage the road network to enhance safety and to optimize existing capacity and thereby reduce congestion, Ma'atz has undertaken the supply, installation and operation of a National Traffic Management System (NTMS).

The NTMS project comprises 360km of road network extending from Highway 65 in the North to Highway 41 in the South and to Highway 6 in the East, and including the corridors extending further East to Jerusalem (Highways 1 and 443). The project is being delivered in three stages, and this tender is for the systems for project Stage A, which includes 120km of primary highways in the center of Israel.

The NTMS is a fully integrated system, one that will be a key tool in assisting Ma'atz in developing and operating a comprehensive traffic management program. Ma'atz has previously issued a tender package for the design and installation of all the infrastructure works that will be used to support field devices and communications.

The Systems Tender includes the design, supply, installation and maintenance of the NTMS subsystems, including: ***detection, cctv, variable message signs, lane control signs, traffic signals, telecommunications and the control center.***

Interested? Respond to:

Alan Wielunski, Commercial Specialist
The U.S. Commercial Service
American Embassy, Tel Aviv, Israel
972 (3) 519-7390 Fax: 972 (3) 510-7215
E-mail: Alan.Wielunski@mail.doc.gov

Bulgaria- Power and Energy – Trucks, Trailers and Vessels for Maritza gas supply

September 2008

The European Bank for Reconstruction and Development (EBRD) has announced the following procurement opportunity:

Project name Trucks, Trailers and Vessels for Maritza gas supply

Country Bulgaria

Business sector Power and Energy

Project ID 17149

Funding source KIDSF

Type of contract Supply and Installation

Type of notice Invitation for Tenders

Closing date 3 Nov 2008 at 12:00, Sofia time

“CNG Maritza” LTD hereinafter referred to as the Purchaser, intends using part of the proceeds of the Kozloduy International Decommissioning Support Fund (KIDSF), administered by the European Bank for Reconstruction and Development (the Bank) towards the cost of the Project “CNG Maritza” LTD CNG for the 13 cities gas supply system

The Purchaser now invites sealed tenders from suppliers for the following contracts to be funded from part of the proceeds of the grant:

Lot 1 - Supply of 4 (four) Diesel Engine Trucks

Lot 2 - Supply of 2 (two) CNG Engine Trucks

Lot 3 - Supply of 5 (five) Trailers

Lot 4 - Supply of 25 (twenty five) Module Vessels for CNG

Tenders are invited for one or more Lots. Each Lot must be priced separately.

Tenders for more than one Lot may offer discounts and such discounts will be considered in the comparison of tenders.

Tendering for contracts is open to firms from eligible countries as of 1 September 2008. These are: EU members, Switzerland and EBRD's countries of operation.

Interested? Respond to:

Mrs. Uliana Kanelli, Commercial Specialist

The U.S. Commercial Service

+359-2-939-5706 Fax: +359-2-939-5735

Uliana.Kanelli@mail.doc.gov

Australia- Sourcing product

September 2008

A local company here in Australia is trying to source a U.S. manufacturer of plastic molded drawer systems for fitment in the back of 4WD, station wagons and utility vehicles. These drawer systems typically have 2 drawers and a flat deck on top, on which a fridge or cargo can be placed. Measurements are approximately 1000mm wide x 1000mm deep x 300mm high. An Australian manufacturer of these, in steel, is Outback 4WD Interior Accessories. Their web address is: http://www.4wdinteriors.com/roller_drawers.html. The company is after a plastic version thereof.

Interested? Respond to:

Melanie Aitken
Commercial Specialist
US Consulate General - Melbourne
Tel: 61 3 9526 5924
Fax: 61 3 9510 4660
Melanie.Aitken@mail.doc.gov
www.buyusa.gov/australia

Kuwait- Window Film

August 2008

Description: AB seeks to represent an American company that is specialized in Automotive Window films. In addition, they are also looking for safely films for residential building. If the US companies involved in manufacturing both, automotive and residential films, that would be better.

Additional background information: AB was working with another company, which would not afford them exclusive right so therefore they want to find a company, which will help them train how to install/remove films plus assist them in marketing materials as well. If you find a good company involved in window films, please let us know.

Interested? Respond to:

Xavier Muthu
Commercial Specialist US Commercial Service
American Embassy, Kuwait
Direct Tel: (965) 259-1456
Mob: (965) 985-0173
Fax: (965) 259-1271
E-mail: Xavier.Muthu@mail.doc.gov
<http://www.buyusa.gov/kuwait> (for information on our services)

Chile- Trade Lead for Driving Simulators

August 2008

Chilean buyer requires 6 driving simulator systems.

Interested? Respond to:

Marcelo Orellana
Commercial Specialist US Commercial Service
American Embassy, Santiago
Direct Tel 56/2/330-3455
Fax: 56/2/330-3172
E-mail: Marcelo.Orellana@mail.doc.gov

Uruguay- Request for Purchase of Speed Radars

August 2008

Uruguay's Highway Police has issued a tender for the purchase of five speed radars and related accessories.

Closing date: 9-18-2008

Robert H. Gorter
Senior Commercial Specialist
U.S. Embassy Montevideo
Tel: +5982-1770-2366
Fax: +5982-418-8581
En Uruguay: <http://www.buyusa.gov/uruguay/es>
In the U.S.: <http://www.buyusa.gov/uruguay/en>
<http://uruguay.usembassy.gov>

Lebanon- OEM Spare parts

July 2008

Non-branded OEM spare parts: For example for the Mercedes cars manufactured in the US where the spare parts factory manufactures the same spare part under two different brands: one for the brand name Mercedes and the other under XYZ.

Foreign buyer needs the XYZ brand parts, particularly for body spare parts such as head and rear lamps, doors, hoods, etc... and also airbags, etc..

Interested? Respond to:

Mr. Naaman Tayyar
Commercial Specialist
U.S. Embassy Beirut
Tel: +961-4-544868
Fax: +961-4-541788
E-mail: Naaman.Tayyar@mail.doc.gov

Kuwait – Transmission parts

July 2008

Mr. Raffi import every year more than 100 thousand dollar worth of automatic transmission parts from various countries, including United States. He wishes to import all kind of automatic transmission spare parts. So please provide us with information of potential suppliers.

Interested? Respond to:

Xavier Muthu
Commercial Specialist US Commercial Service
American Embassy, Kuwait
Direct Tel: (965) 259-1456
Mob: (965) 985-0173
Fax: (965) 259-1271
E-mail: Xavier.Muthu@mail.doc.gov
<http://www.buyusa.gov/kuwait>

Morocco - Eco Car Wash systems and products

July 2008

Serious lead for Ecological Car Wash products and systems. I found few US companies on the net **Eco Car Wash, Eco Wash and Eco Car Care**. If you are familiar with these companies or know of others that are looking to expand, please let me know.

Interested? Respond to:

Thanae Bennani
Senior Commercial Specialist
US Consulate General
8, Bvd My Youssef, Casablanca
Tel: 212 22 26 45 50 Ext 4125
Fax : 212 22 22 02 59
Email: Thanae.Bennani@mail.doc.gov
www.buyusa.gov/morocco/en

Kuwait- Tractor / Trucks

July 2008

6 X 4 truck tractors each tractor shall be furnished with an active radio frequency identification RFID tag, also a set of operator manual should be provided in English and Arabic.

QTY required: 180 nos.

35 ton low bed trailer with operator manual in English and Arabic.

QTY required: 100 nos.

Please also quote your price with delivery for spare parts/ Push package for 1 year for the above mentioned trucks and trailers.

The closing date for this RFQ is 4th August 08.

Xavier Muthu
Commercial Specialist
US Commercial Service
American Embassy, Kuwait
Direct Tel: (965) 259-1456
Mob: (965) 985-0173
Fax: (965) 259-1271

Kuwait- Trade Opportunity for Auto Industry

July 2008

Al-Babtain Group was founded in 1948, more than sixty years ago with a vision to become a successful entity in Kuwait and in the region. over the years, the group has come to represent leading international corporation around the gulf, extending to Europe, USA, and the Far East.

A large measure of this success has come from the group's flexible management strategy and constant expansion of its activities' sphere to embrace: Automotive, Information Technology, Investment, Industrial and Finance.

The company's General Manager, Mr. Adel Babtain contacted the CS-Kuwait seeking assistance in getting in touch with American companies specialized in Automotive Parts, Water Pumps, Suspension Parts, and Auto Paints. For your general information, Al-Babtain Group represents Infinity, Nissan, Citroen Renault, China Motor Corporation (CMC), Tadano, JMC, Dunlop Tires, GS Batteries, NGK Spark Plug, Veedol, Maxxis and Holts Prestone.

Interested? Respond to

Please disseminate Mr. Adel Al-Babtain contact information to companies specialized in Automotive Parts, Water Pumps, Suspension Parts and Auto Paints.

Al-Babtain Group
P.O.Box 766, Safat 13008 Kuwait
Tel: (965) 826000
Fax: (965) 476-2796
E-mail: adel@baitain.com.kw.

Regards,
Xavier Muthu
Commercial Specialist
US Commercial Service
American Embassy, Kuwait
Direct Tel: (965) 259-1456
Mob: (965) 985-0173
Fax: (965) 259-1271
E-mail: Xavier.Muthu@mail.doc.gov

Brazil - VW Brazil looking for US. suppliers of Automotive batteries

July 2008

VW do Brasil requested contact information of U.S. suppliers of vehicle batteries (40 Ah to 60Ah). He would like to initiate contacts with companies that have experience supplying to OEMs.

Interested? Respond to:

Teresa Wagner
U.S. Commercial Service
Rua Henri Dunant 700 - Chacara Santo Antonio
04709-110 Sao Paulo, S.P. Brazil
Phone: 55/11/5186-7177
e-mail: teresa.wagner@mail.doc.gov

India - Automotive chemical/lubricants/maintenance

July 2008

Foreign buyer is currently a distributor of WD-40 (<http://www.wd40.com>) and is scheduled to meet with Ohio company Automotive International (<http://www.autoint.com>) to discuss distribution terms. They are looking for U.S. suppliers of complimentary products in the field of automotive chemicals/lubricants & maintenance/care products.

Other details:

The foreign buyer from India intends to visit the U.S. in July. Although they will go to Ohio, they are willing to visit promising companies in other parts of the U.S. as well.

Interested? Respond to
Ali Asgar Motiwala
Commercial Specialist
US Commercial Service
American Center
4, New Marine Lines
Mumbai 400 020 - India
Phone: 91-22-22652511/12
Fax: 91-22-22623850
Mobile: 9821241399
Website: www.buyusa.gov/india

France - French company looking for various products

July 2008

French company looking for specific products for automotive applications.

1) Looking for suppliers of twinwall PP sheet in Akylux for conversion into surface protection. For the moment their supplier is Kaysersberg. See the link below for more information.

<http://www.kaysersberg-plastics.com/EN/Extruded/extrudedPlasticSheet.asp>

2) Looking for suppliers of nonwoven tufted materials/fabrics for automotive carpets. Their current supplier is Freudenberg (see link)
http://www.freudenberg-nw.de/ecomaXL/index.php?site=FNW_EN_Tuft

3) Looking for suppliers of Polyester fibers for automotive carpets.

Interested? Respond to

Stéphanie Pencolé
US Commercial Service
American Embassy
2, Avenue Gabriel
75382 Paris Cedex 08
France
Tel: (33-1) 43 12 71 38
Fax: (33-1) 43 12 70 50
Email: Stephanie.Pencole@Mail.Doc.Gov
Website: <http://www.buyusa.gov/france>

South Africa - Request for US Agent (Automotive)

July 2008

Thundersport, an active importer of U.S. performance car parts is seeking a U.S. agent. They have been importing U.S. goods for a considerable time but has been let down several times by his current agent.

They basically need someone in the motor trade dealing mainly in restoration parts, performance parts for V8 engines. They would prefer someone on the East coast because of the shipping cost east vs west coast.

An exporter who represents most of the manufacturers in the USA who can supply on a weekly basis. They have an air freight shipment every week and Thundersport and two other American Car parts dealers could import one to two tons of air freight every week. The type of exporter they are looking for should have access to WD or export prices and then charge them a commission for buying & sending the parts off to them. "

<http://www.thundersport.co.za>

Interested? Respond to

Jaisvir R. Sewpaul
U.S. Commercial Service
U.S. Consulate - Cape Town
South Africa
Tel: 27 21 702 7379
Fax: 27 21 702 7402
Jaisvir.Sewpaul@mail.doc.gov
website: ussatrade.co.za

Peru - Company interested in importing used cars

June 2008

Peruvian contact, is interested in importing used damaged cars. The Peruvian law allows the import of used cars with a 30% of sinister (maximum). There exist a lot of companies bringing cars in this status from the states now.

This contact has been importing used heavy equipment and they are willing to increase their product lines with this type of cars and SUV's.

I know that there are American insurance companies, which sell this type of products. Do you know whom should I contact to get the required information? Is there somebody from the automotive team that could help me with this information requirement?

Thank you in advance for your help and support.

Interested? Respond to,

Gustavo Romero
Department of Commerce
U.S. Embassy, Lima
Phone/Fax: (511) 434-3040 / 434-3041

Germany - Cylinder housings cast in gray graphite

May 2008

German company looking for a supplier of cylinder housing made in gray graphite.

Interested? Respond to

Paul R. Warren-Smith
The Commercial Service in Frankfurt, Germany
Paul Warren-Smith/GERMANY/USFCS/USDOC@USDOC
Tel: +49-69-7535-3153

Fax: +49-69-7535-3171

Greece - Greek firm searching for US Auto Electric Parts

May 2008

Greek firm looking for:

- a) Steering Column Combination Switches for Lights, Wipers
- b) Windows Switches - Console Switches
- c) Ignition Switches

Interested? Respond to

Maria Georgousi
Maria.Georgousi@mail.doc.gov
Department of Commerce
U.S. Embassy, Athens
Ph: 30/210/720-2303
Fax: 30/210/721-8660

Poland - Used Cars

May 2008

Company looking for used cars.

Interested? Respond to

Joanna Chomicka
Commercial Specialist
Joanna.Chomicka@mail.doc.gov
Ph: (48 22) 625-4374 / Fax: (48 22) 621-6327

Azerbaijan – Various heavy machinery

April 2008

This is an unusual trade lead for high-ranking delegation from the Azerbaijani Ministry of Emergency Situations (MES). MES is planning a buyer delegation to the U.S., currently proposed for late May and passed along a 'shopping list'. State Department is in the process of setting up an some kind of Forum for the Azerbaijani to spend their money.

- Crawler-mounted excavator CX 210
- Crawler-mounted excavator CX 240
- Tire-mounted excavator WX – 210
- Skid steers 400 – 430
- Telescopic loading (?) mechanism TX 170 – 45
- Reverse blade (?) loading mechanism 580 SR
- Bulldozer 1850 K

Interested? Respond to:

Natasha Keylard
U.S. Commercial Service
Embassy of the United States of America
Lange Voorhout 102
2514 EJ The Hague
The Netherlands
Tel: +31-(0)70-3102279
Fax: +31-(0)70-3632985
<http://www.BuyUSA.nl>
<http://www.USAutoTeam.org>

Sweden – Injection Molding Manufacturers of Front Fenders for Scania Trucks

March 2008

Scania is seeking U.S. injection molding companies, preferably already in the truck or automotive business, that can manufacture front fenders for Scania trucks. The required parts should have a wall thickness of 3.5 mm and the total weight should be 3190 grams/part. The material should be General Electric PC/PBT, Xenoy CL100. The amount of parts on request are either 2 x 35000 or 2 x 65000. Tools exist already - Scania will provide two separate molds with one cavity each. The size of machine needed should have a clamping force of 2600 to 3000 tons. Deliveries can take place either to Europe or Brazil. Scania will provide further information to interested injection molding companies.

Interested? Respond to:

Hakan Vidal
US Commercial Service
American Embassy
Dag Hammarskjolds Vag 31
115 89 Stockholm
Sweden
Email: hakan.vidal@mail.doc.gov
Tel: (46) 8 783 53 49, Fax: (46) 8 660 91 81
www.export.gov

India - amphibious vehicles

March 2008

Details: An Indian firm's interest in importing amphibious vehicles similar to DC Ducks (used for a tour of the Potomac River). See the website for detailed information <http://www.dcducks.com>.

Interested? Respond to:

Ali Asgar Motiwala
Commercial Specialist
US Commercial Service
American Center
4, New Marine Lines
Mumbai 400 020 - India
Phone: 91-22-22652511/12
Fax: 91-22-22623850
Mobile: 9821241399
Website: www.buyusa.gov/india

El Salvador - All Types of Tire Repair Accessories/Supplies

March 2008

End user: Owners of all type of vehicles, who need to repair tires and shops that repair tires.

Details: A company needs to purchase all types of tire repair accessories / supplies patches, strings, valves, glues, tube repairs for radial and bias, universal round repairs, universal square repairs, cord reinforced repairs, patch plugs radial, cements, kits and tools. End-user is interested in finding a manufacturer or distributor of all necessary products for tire repair.

Interested? Respond to:

Leandro Solórzano
International Trade Specialist
U.S. Department of Commerce
601 Walnut Street - Suite 580 W
Philadelphia, PA 19106
Tel: 215-597-6105
Fax: 215-597-6123
Email: Leandro.Solorzano@mail.doc.gov
<http://www.buyusa.gov/philadelphia>

Sri Lanka - Conversion to Electric Vehicles

January 2008

A Sri Lankan company is looking for US suppliers of conversion kits and technology for buses.

Interested? Respond to:

Adrian Mendis
Commercial Specialist
US Embassy, Colombo
Phone 94-11-2448007
Fax 94-11-2437345
E-mail: MendisA@state.gov or adrian.mendis@mail.doc.gov

Russia - New OEM & Aftermarket Truck Parts

January 2008

A Russian company is interested only in new OEM and aftermarket parts from the U.S.

Interested? Respond to:

Vladislav Borodulin
Commercial Specialist
U.S. Commercial Service Moscow
Ph: 7 495 737-5036
Fax: 7 495 737-5033
E-mail: Vladislav.Borodulin@mail.doc.gov

Poland - Automotive paints, lacquers and car cosmetics

January 2008

A Polish company interested in automotive paints, lacquers and car cosmetics - full container loads.

Interested? Respond to:

Joanna Chomicka
Commercial Specialist
U.S. Commercial Service
IPC Building
Poznanska 2/4
00-680 Warsaw, Poland
Tel: +48-22-625-4374
Fax: +48-22-621-6327
E-mail: Joanna.Chomicka@mail.doc.gov
Visit us at: www.BuyUSA.gov/Poland

The Netherlands- Used passenger vehicles (particularly SUVs)

January 2008

Dutch importer needs help identifying experienced exporters of used passenger vehicles. Preference is for SUVs manufactured between 1999-2004. Make: Infinity, Range Rover, Touareg, etc.

Interested? Respond to:

Natasha Keylard
U.S. Commercial Service
Embassy of the United States of America
Lange Voorhout 102
2514 EJ The Hague
The Netherlands
Tel: +31-(0)70-3102279
Fax: +31-(0)70-3632985
Email: Natasha.keylard@mail.doc.gov
<http://www.BuyUSA.nl>
<http://www.USAutoTeam.org>

Kuwait- Batteries

January 2008

Importer and distributor of Honda vehicles, motorcycles and spare parts, is seeking to represent an American brand battery that are used start up automobile and motorcycles.

The required battery numbers are:

OME No:

34-60	DIN N70	80D26L
34-70	DIN N100	55D23R
58-70	NS 60L (S)	55D23L
58-50	NS 60R (S)	70D23R
650-60	N50R	70D23L
75-70	N50L	N70R
78-70	NS70R	N70L
78-50	NS70L	NS 40ZL
DIN N60	80D26R	

Interested? Respond to:

Xavier Muthu

Commercial Specialist US Commercial Service

American Embassy, Kuwait

Direct Tel: (965) 259-1456

Mob: (965) 985-0173

Fax: (965) 259-1271

E-mail: Xavier.Muthu@mail.doc.gov

<http://www.buyusa.gov/kuwait> (for information on our services)

China - Car rental

January 2008

An auto company in China is interested in engaging a U.S. car rental company to discuss collaboration to start a car rental service here in China.

Interested? Respond to:

Yasue Pai
Principal Commercial Officer
American Consulate General Shenyang
52 Shi Si Wei Road
Heping District
Shenyang, Liaoning 110003
Email: Yasue.Pai@mail.doc.gov
Tel: (86-24) 2322 1198 Ext. 8142
Fax: (86-24) 2322 2206

Ethiopia – Consultants

January 2008

Ethiopia is looking for consultants that can conduct feasibility studies and detailed design of a light rail transit system for the city of Addis Ababa.

Interested? Respond to:

Fassil Yilma
Commercial Specialist
Political/Economic Section
US Embassy Addis Ababa
Tel: 251-11-517-44-50/51
Fax: 251-11-124-24-31
Email: yilmaf@state.gov

Saudi Arabia – Joint venture for production of car fluids

December 2007

A prospect in Saudi Arabia is seeking a joint venture to produce automotive engine coolants, automotive brake fluids, automotive chemicals, and automotive transmission fluids.

Interested? Respond to:

Mr. Ahmad Malas
Senior Commercial Specialist
Commercial Service Dhahran
Ph: 966/3/330-3200 Ext 3065
Fax: 966/3/330-2190
Email: ahmad.malas@mail.doc.gov

Venezuela – Distributors of Nissan, Cummins and Caterpillar

November 2007

A Venezuelan importer seeks U.S. Distributors of Nissan, Cummins and Caterpillar

Interested? Respond to:

Luis Mulet
Commercial Specialist
Embassy of the United States of America
U.S. Commercial Service
Urb. Colinas de Valle Arriba
Calle "F" con calle Suapure
Caracas 1061. Venezuela
Tel: (58-212) 907-8099 / 975-6411
Fax: (58-212) 907-8237 / 975-9643
E-mail: luis.mulet@mail.doc.gov
Web Sites: <http://www.buyusa.gov/venezuela>
Commercial News: <http://www.thinkglobal.us>

El Salvador – Car batteries

October 2007

There is an immediate need to purchase car batteries.

Interested? Respond to:

Cecilia Avila
Commercial Assistant
U.S. Commercial Service
U.S. Embassy El Salvador
E-mail: Cecilia.Avila@mail.doc.gov
Tel.: (503) 2501-3227
Fax: (503) 2501-3067

Guatamala – Car rims

September 2007

A Guatamalan company looking for looking for U.S. manufacturers/distributors of Car Rims.

Interested? Respond to:

Leandro Solórzano
International Trade Specialist
U.S. Department of Commerce
601 Walnut Street - Suite 580 W
Philadelphia, PA 19106
Tel: 215-597-6105
Fax: 215-597-6123
Email: Leandro.Solorzano@mail.doc.gov
<http://www.buyusa.gov/philadelphia>

Cameroun - Ford GMC Bucket Trucks

September 2007

A company needs four (4) bucket trucks. Specific description is provided below:

1. 1995 to 2000 Ford F-series Super Duty

7.3 power stroke diesel

automatic transmission 225 hp

Versalift V032PI boom

42" working height

1 man bucket

Price: USD 15,000

2. 1995 to 2000 GMC C 7500

3116 Cat turbo diesel 215 hp

automatic transmission

60 ' working height

2 man bucket

Price: USD 25,000

3. 1995 to 2000 Ford F-Series

Upper over center articulated

70' working height

2 man bucket

Price: USD 25,000

1995 to 2000 Ford F-800

Lower over center

Cummins diesel- automatic transmission

60' working height

2 man bucket

Price: USD 20,000

Interested? Respond to:

Mrs. Youhanidou Wane Ba

Commercial Specialist

U.S. Embassy Dakar

Tel: 221-823-42-96 Ext. 3201

Fax: 221-842-98-21

Email: Youhanidou.WaneBa@mail.doc.gov