



## **U.S. Consulate General Shanghai**

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Francis “Chip” Peters began serving as a Commercial Officer in Shanghai, China in July 2006. In this role he assists U.S. companies exporting products to the local market and leads a team of three industry specialists covering the high tech, financial, and chemical sectors.

Before joining the U.S. Commercial Service, Mr. Peters had over 14 years of experience in the private sector in the U.S., Thailand, and Malaysia. He was previously a marketing consultant for technology companies with his own business, Peters & Company. Prior to that he was a Product Marketing Manager with Crossroads Systems in Austin, TX, Director of Marketing with Dell Asia Pacific in Penang, Malaysia, International Sales and Marketing Manager with Alphatel Communications in Bangkok, Thailand, and International Marketing Communications Manager with AT&T in Basking Ridge, NJ. In addition to his business experience, Mr. Peters taught as an Adjunct Professor at St. Edward’s University in Austin, TX, and served with the U.S. Peace Corps as an Agricultural Volunteer in Mali, West Africa.

He holds a B.A. cum laude in International Relations from Union College, a M.A. in International Affairs from Columbia University, and an M.B.A. in International Business from Chulalongkorn University in Bangkok, Thailand. Mr. Peters is married with two children.